



| Appendice 4_Lotto 5D<br>Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |  |                            |                               |                                |   |
|---|--|----------------------------|-------------------------------|--------------------------------|---|
| Codice  | Prodotto   | Metrica                    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione   |
| AV-ADV-ENTC10-UG-C  | Upgrade: VMware App Volumes Advanced to App Volumes Enterprise: 10 Pack (CCU)          | Pack da Utenti Concorrenti | € 271,78                      |                                | Includes App Volumes Enterprise, User Environment Manager, ThinApp (Packager, Client, Workstation) and vRealize Operations for Published Apps for 10 Concurrent Users. Only for Citrix Environments. SnS required & sold separately.  |
| AV-ADV-ENTC100-UG-C   | Upgrade: VMware App Volumes Advanced to App Volumes Enterprise: 100 Pack (CCU)         | Pack da Utenti Concorrenti | € 2.717,80                    |                                | Includes App Volumes Enterprise, User Environment Manager, ThinApp (Packager, Client, Workstation) and vRealize Operations for Published Apps for 100 Concurrent Users. Only for Citrix Environments. SnS required & sold separately. |
| AV-ADV-ENTN10-UG-C  | Upgrade: VMware App Volumes Advanced to App Volumes Enterprise: 10 Pack (Named Users)  | Pack da Utenti Nominali    | € 184,47                      |                                | Includes App Volumes Enterprise, User Environment Manager, ThinApp (Packager, Client, Workstation) and vRealize Operations for Published Apps for 10 Named Users. Only for Citrix Environments. SnS required & sold separately.       |
| AV-ADV-ENTN100-UG-C   | Upgrade: VMware App Volumes Advanced to App Volumes Enterprise: 100 Pack (Named Users) | Pack da Utenti Nominali    | € 1.844,68                    |                                | Includes App Volumes Enterprise, User Environment Manager, ThinApp (Packager, Client, Workstation) and vRealize Operations for Published Apps for 100 Named Users. Only for Citrix Environments. SnS required & sold separately.      |
| AV-ADVC-10-C  | VMware App Volumes Advanced 10 Pack (CCU)  | Pack da Utenti Concorrenti | € 2.092,20                    |                                | Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Concurrent Users. SnS required & sold separately.  |
| AV-ADVC-100-C   | VMware App Volumes Advanced 100 Pack (CCU)   | Pack da Utenti Concorrenti | € 20.928,44                   |                                | Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Concurrent Users. SnS required & sold separately.   |
| AV-ADV-10-C   | VMware App Volumes Advanced 10 Pack (Named Users)                                      | Pack da Utenti Nominali    | € 1.390,90                    |                                | Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Named Users. SnS required & sold separately.   |
| AV-ADV-100-C  | VMware App Volumes Advanced 100 Pack (Named Users)                                     | Pack da Utenti Nominali    | € 13.915,44                   |                                | Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Named Users. SnS required & sold separately.  |
| AV-ENTC-10-C  | VMware App Volumes Enterprise 10 Pack (CCU)  | Pack da Utenti Concorrenti | € 2.515,00                    |                                | Includes App Volumes Enterprise, User Environment Manager, ThinApp (Packager, Client, Workstation) and vRealize Operations for Published Apps for 10 Concurrent Users. Only for Citrix Environments. SnS required & sold separately.  |
| AV-ENTC-100-C   | VMware App Volumes Enterprise 100 Pack (CCU)   | Pack da Utenti Concorrenti | € 25.145,63                   |                                | Includes App Volumes Enterprise, User Environment Manager, ThinApp (Packager, Client, Workstation) and vRealize Operations for Published Apps for 100 Concurrent Users. Only for Citrix Environments. SnS required & sold separately. |
| AV-ENTN-10-C  | VMware App Volumes Enterprise 10 Pack (Named Users)                                    | Pack da Utenti Nominali    | € 1.680,34                    |                                | Includes App Volumes Enterprise, User Environment Manager, ThinApp (Packager, Client, Workstation) and vRealize Operations for Published Apps for 10 Named Users. Only for Citrix Environments. SnS required & sold separately.       |
| AV-ENTN-100-C   | VMware App Volumes Enterprise 100 Pack (Named Users)                                   | Pack da Utenti Nominali    | € 16.798,99                   |                                | Includes App Volumes Enterprise, User Environment Manager, ThinApp (Packager, Client, Workstation) and vRealize Operations for Published Apps for 100 Named Users. Only for Citrix Environments. SnS required & sold separately.      |
| AV-STD-ADVC10-UG-C  | Upgrade: VMware App Volumes Standard to App Volumes Advanced: 10 Pack (CCU)            | Pack da Utenti Concorrenti | € 539,71                      |                                | Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Concurrent Users. SnS required & sold separately.  |
| AV-STD-ADVC100-UG-C   | Upgrade: VMware App Volumes Standard to App Volumes Advanced: 100 Pack (CCU)           | Pack da Utenti Concorrenti | € 5.397,08                    |                                | Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Concurrent Users. SnS required & sold separately.   |
| AV-STD-ADV-10-UG-C  | Upgrade: VMware App Volumes Standard to App Volumes Advanced: 10 Pack (Named Users)    | Pack da Utenti Nominali    | € 355,67                      |                                | Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 10 Named Users. SnS required & sold separately.   |
| AV-STD-ADV-100-UG-C   | Upgrade: VMware App Volumes Standard to App Volumes Advanced: 100 Pack (Named Users)   | Pack da Utenti Nominali    | € 3.556,68                    |                                | Includes App Volumes Advanced, User Environment Manager and ThinApp (Packager, Client, Workstation) for 100 Named Users. SnS required & sold separately.  |
| AV-STD-ENTC10-UG-C  | Upgrade: VMware App Volumes Standard to App Volumes Enterprise: 10 Pack (CCU)          | Pack da Utenti Concorrenti | € 811,92                      |                                | Includes App Volumes Enterprise, User Environment Manager, ThinApp (Packager, Client, Workstation) and vRealize Operations for Published Apps for 10 Concurrent Users. Only for Citrix Environments. SnS required & sold separately.  |
| AV-STD-ENTC100-UG-C   | Upgrade: VMware App Volumes Standard to App Volumes Enterprise: 100 Pack (CCU)         | Pack da Utenti Concorrenti | € 8.119,16                    |                                | Includes App Volumes Enterprise, User Environment Manager, ThinApp (Packager, Client, Workstation) and vRealize Operations for Published Apps for 100 Concurrent Users. Only for Citrix Environments. SnS required & sold separately. |
| AV-STD-ENTN10-UG-C  | Upgrade: VMware App Volumes Standard to App Volumes Enterprise: 10 Pack (Named Users)  | Pack da Utenti Nominali    | € 539,71                      |                                | Includes App Volumes Enterprise, User Environment Manager, ThinApp (Packager, Client, Workstation) and vRealize Operations for Published Apps for 10 Named Users. Only for Citrix Environments. SnS required & sold separately.       |
| AV-STD-ENTN100-UG-C   | Upgrade: VMware App Volumes Standard to App Volumes Enterprise: 100 Pack (Named Users) | Pack da Utenti Nominali    | € 5.397,08                    |                                | Includes App Volumes Enterprise, User Environment Manager, ThinApp (Packager, Client, Workstation) and vRealize Operations for Published Apps for 100 Named Users. Only for Citrix Environments. SnS required & sold separately.      |
| AV-STDC-10-C  | VMware App Volumes Standard 10 Pack (CCU)  | Pack da Utenti Concorrenti | € 1.263,17                    |                                | Includes App Volumes Standard and User Environment Manager for 10 Concurrent Users. SnS required & sold separately.   |
| AV-STDC-100-C   | VMware App Volumes Standard 100 Pack (CCU)   | Pack da Utenti Concorrenti | € 12.620,86                   |                                | Includes App Volumes Standard and User Environment Manager for 100 Concurrent Users. SnS required & sold separately.  |
| AV-STDN-10-C  | VMware App Volumes Standard 10 Pack (Named Users)                                      | Pack da Utenti Nominali    | € 841,24                      |                                | Includes App Volumes Standard and User Environment Manager for 10 Named Users. SnS required & sold separately.  |
| AV-STDN-100-C   | VMware App Volumes Standard 100 Pack (Named Users)                                     | Pack da Utenti Nominali    | € 8.412,45                    |                                | Includes App Volumes Standard and User Environment Manager for 100 Named Users. SnS required & sold separately.   |
| CF-ADV-C  | VMware Cloud Foundation Advanced (Per CPU)   | Per CPU                    | € 31.361,04                   |                                | Cloud Foundation Advanced includes vSphere Enterprise plus, vSAN Advanced, NSX Data Center Advanced, vRealize Suite Enterprise, vRealize Network Insight Advanced and SDDC Manager. SNS is required and sold separately.              |



| Appendice 4_Lotto 5D  |   |                            |                               |                                |   |
|---|---|----------------------------|-------------------------------|--------------------------------|---|
| Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |   |                            |                               |                                |   |
| Codice  | Prodotto  | Metrica                    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione   |
| CF-B1-VS6-ADV-C   | Add on to VMware vSphere 6 to complete VMware Cloud Foundation Advanced Stack (Per CPU)                             | Per CPU                    | € 27.230,51                   |                                | Add on SKU to complete VMware Cloud Foundation Advanced includes vSAN Advanced, NSX Data Center Advanced, vRealize Suite Enterprise, vRealize Network Insight Advanced and SDDC Manager. SNS is required and sold separately. Original Serial Number w/active SnS required.                     |
| CF-B1-VS6-ENT-C   | Add on to VMware vSphere 6 to complete VMware Cloud Foundation Enterprise Stack (Per CPU)                           | Per CPU                    | € 32.488,63                   |                                | Add on SKU to complete VMware Cloud Foundation Enterprise includes vSAN Enterprise, NSX Data Center Enterprise plus, vRealize Suite Enterprise, vRealize Network Insight Enterprise Add on and SDDC Manager. SNS is required and sold separately. Original Serial Number w/active SnS required. |
| CF-B1-VS6-STD-C   | Add on to VMware vSphere 6 to complete VMware Cloud Foundation Standard Stack (Per CPU)                             | Per CPU                    | € 22.025,90                   |                                | Add on SKU to complete VMware Cloud Foundation Standard includes vSAN Advanced, NSX Data Center Advanced, vRealize Suite Standard, vRealize Network Insight Advanced and SDDC Manager. SNS is required and sold separately. Original Serial Number w/active SnS required.                       |
| CF-B2-VS6-ADV-C   | Add on to (VMware vSphere 6 and VMware vSAN 6) to complete VMware Cloud Foundation Advanced Stack (Per CPU)         | Per CPU                    | € 21.666,49                   |                                | Add on SKU to complete VMware Cloud Foundation Advanced includes NSX Data Center Advanced, vRealize Suite Enterprise, vRealize Network Insight Advanced and SDDC Manager. SNS is required and sold separately. Original Serial Number w/active SnS required.                                    |
| CF-B2-VS6-ENT-C   | Add on to (VMware vSphere 6 and VMware vSAN 6) to complete VMware Cloud Foundation Enterprise Stack (Per CPU)       | Per CPU                    | € 25.092,11                   |                                | Add on SKU to complete VMware Cloud Foundation Enterprise includes NSX Data Center Enterprise plus, vRealize Suite Enterprise, vRealize Network Insight Enterprise Add on and SDDC Manager. SNS is required and sold separately. Original Serial Number w/active SnS required.                  |
| CF-B2-VS6-STD-C   | Add on to (VMware vSphere 6 and VMware vSAN 6) to complete VMware Cloud Foundation Standard Stack (Per CPU)         | Per CPU                    | € 16.461,88                   |                                | Add on SKU to complete VMware Cloud Foundation Standard includes NSX Data Center Advanced, vRealize Suite Standard, vRealize Network Insight Advanced and SDDC Manager. SNS is required and sold separately. Original Serial Number w/active SnS required.                                      |
| CF-B3-VS6-ADV-C   | Add on to (VMware vSphere 6 and VMware NSX) to complete VMware Cloud Foundation Advanced Stack (Per CPU)            | Per CPU                    | € 19.836,37                   |                                | Add on SKU to complete VMware Cloud Foundation Advanced includes vSAN Advanced, vRealize Suite Enterprise, vRealize Network Insight Advanced and SDDC Manager. SNS is required and sold separately. Original Serial Number w/active SnS required.   |
| CF-B3-VS6-ENT-C   | Add on to (VMware vSphere 6 and VMware NSX) to complete VMware Cloud Foundation Enterprise Stack (Per CPU)          | Per CPU                    | € 21.299,08                   |                                | Add on SKU to complete VMware Cloud Foundation Enterprise includes vSAN Enterprise, vRealize Suite Enterprise, vRealize Network Insight Enterprise Add on and SDDC Manager. SNS is required and sold separately. Original Serial Number w/active SnS required.                                  |
| CF-B3-VS6-STD-C   | Add on to (VMware vSphere 6 and VMware NSX) to complete VMware Cloud Foundation Standard Stack (Per CPU)            | Per CPU                    | € 14.592,28                   |                                | Add on SKU to complete VMware Cloud Foundation Standard includes vSAN Advanced, vRealize Suite Standard, vRealize Network Insight Advanced and SDDC Manager. SNS is required and sold separately. Original Serial Number w/active SnS required.   |
| CF-B4-VS6-ADV-C   | Add on to (VMware vSphere 6 and vRealize Suite 2017) to complete VMware Cloud Foundation Advanced Stack (Per CPU)   | Per CPU                    | € 16.613,96                   |                                | Add on SKU to complete VMware Cloud Foundation Advanced includes vSAN Advanced, NSX Data Center Advanced, vRealize Network Insight Advanced and SDDC Manager. SNS is required and sold separately. Original Serial Number w/active SnS required.  |
| CF-B4-VS6-ENT-C   | Add on to (VMware vSphere 6 and vRealize Suite 2017) to complete VMware Cloud Foundation Enterprise Stack (Per CPU) | Per CPU                    | € 22.047,54                   |                                | Add on SKU to complete VMware Cloud Foundation Enterprise includes vSAN Enterprise, NSX Data Center Enterprise plus, vRealize Network Insight Enterprise Add on and SDDC Manager. SNS is required and sold separately. Original Serial Number w/active SnS required.                            |
| CF-B4-VS6-STD-C   | Add on to (VMware vSphere 6 and vRealize Suite 2017) to complete VMware Cloud Foundation Standard Stack (Per CPU)   | Per CPU                    | € 16.613,96                   |                                | Add on SKU to complete VMware Cloud Foundation Standard includes vSAN Advanced, NSX Data Center Advanced, vRealize Network Insight Advanced and SDDC Manager. SNS is required and sold separately. Original Serial Number w/active SnS required.  |
| CF-CPU-B1-C   | VMware Cloud Foundation Basic (Per CPU)   | Per CPU                    | € 18.731,59                   |                                | Cloud Foundation Basic includes SDDC Manager, NSX Data Center Professional, vSAN Advanced, and vSphere Enterprise Plus. SnS is required and sold separately.  |
| CF-CPU-B2-C   | Add on to VMware vSphere 6 to complete VMware Cloud Foundation Basic Stack (Per CPU)                                | Per CPU                    | € 13.666,63                   |                                | Add on SKU to complete VMware Cloud Foundation Basic, includes SDDC Manager, NSX Data Center Professional, and vSAN Advanced. SnS is required and sold separately.  |
| CF-ENT-C  | VMware Cloud Foundation Enterprise (Per CPU)  | Per CPU                    | € 36.355,93                   |                                | Cloud Foundation Enterprise includes vSphere Enterprise plus, vSAN Enterprise, NSX Data Center Enterprise plus, vRealize Suite Enterprise, vRealize Network Insight Enterprise Add on and SDDC Manager. SNS is required and sold separately.  |
| CF-SDDC3-M10-C  | VMware SDDC Manager 3 for Desktop 10 pack (Per CCU)   | Pack da Utenti Concorrenti | € 437,13                      |                                | SDDC Manager for Desktop is part of the VMware Cloud Foundation for VDI Workload offering, and is for customers who have a minimum of Horizon Enterprise and NSX DC Professional. SDDC Manager will also work with higher editions of each component. SNS is required and sold separately.      |
| CF-SDDC3-M100-C   | VMware SDDC Manager 3 for Desktop 100 pack (Per CCU)  | Pack da Utenti Concorrenti | € 4.373,55                    |                                | SDDC Manager for Desktop is part of the VMware Cloud Foundation for VDI Workload offering, and is for customers who have a minimum of Horizon Enterprise and NSX DC Professional. SDDC Manager will also work with higher editions of each component. SNS is required and sold separately.      |
| CF-SDDC3-MAC-C  | VMware SDDC Manager 3 (Per CPU)   | Per CPU                    | € 2.176,81                    |                                | SDDC Manager is part of the VMware Cloud Foundation offering, and is for customers who have a minimum of NSX DC Professional, vSAN Advanced, and vSphere Enterprise Plus. SDDC Manager will also work with higher editions of each component. SNS is required and sold separately.              |
| CF-STD-C  | VMware Cloud Foundation Standard (Per CPU)  | Per CPU                    | € 26.507,39                   |                                | Cloud Foundation Standard includes vSphere Enterprise plus, vSAN Advanced, NSX Data Center Advanced, vRealize Suite Standard, vRealize Network Insight Advanced and SDDC Manager. SNS is required and sold separately.  |



| Appendice 4_Lotto 5D<br>Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |  |                            |                               |                                |   |
|---|--|----------------------------|-------------------------------|--------------------------------|---|
| Codice  | Prodotto   | Metrica                    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione   |
| CF-VD-B1-10-C   | VMware Cloud Foundation for VDI: SDDC Manager, NSX DC ADV, and Horizon ENT 10 pack (Per CCU)     | Pack da Utenti Concorrenti | € 9.954,38                    |                                | Cloud Foundationfor VDI Workload includes SDDC Manager for Desktop, NSX Data Center Advanced for Desktop, and Horizon Enterprise. SnS is required and sold separately.  |
| CF-VD-B1-100-C  | VMware Cloud Foundation for VDI: SDDC Manager, NSX DC ADV, and Horizon ENT 100 pack (Per CCU)    | Pack da Utenti Concorrenti | € 99.541,15                   |                                | Cloud Foundationfor VDI Workload includes SDDC Manager for Desktop, NSX Data Center Advanced for Desktop, and Horizon Enterprise. SnS is required and sold separately.  |
| CF-VD-B2-10-C   | VMware Cloud Foundation for VDI: SDDC Manager and NSX DC ADV w/o Horizon ENT 10 pack (per CCU)   | Pack da Utenti Concorrenti | € 1.914,07                    |                                | Cloud Foundationfor VDI Workload includes SDDC Manager for Desktop, and NSX Data Center Advanced for Desktop. SnS is required and sold separately.  |
| CF-VD-B2-100-C  | VMware Cloud Foundation for VDI: SDDC Manager and NSX DC ADV w/o Horizon ENT 100 pack (per CCU)  | Pack da Utenti Concorrenti | € 19.137,95                   |                                | Cloud Foundationfor VDI Workload includes SDDC Manager for Desktop, and NSX Data Center Advanced for Desktop. SnS is required and sold separately.  |
| CF-VD-B3-10-C   | VMware Cloud Foundation for VDI: SDDC Manager and NSX DC ENT+ w/o Horizon ENT 10 pack (Per CCU)  | Pack da Utenti Concorrenti | € 2.729,16                    |                                | Cloud Foundationfor VDI Workload includes SDDC Manager for Desktop, and NSX Data Center Enterprise plus for Desktop. SnS is required and sold separately.   |
| CF-VD-B3-100-C  | VMware Cloud Foundation for VDI: SDDC Manager and NSX DC ENT+ w/o Horizon ENT 100 pack (Per CCU) | Pack da Utenti Concorrenti | € 27.288,92                   |                                | Cloud Foundationfor VDI Workload includes SDDC Manager for Desktop, and NSX Data Center Enterprise plus for Desktop. SnS is required and sold separately.   |
| CL18-ADV-C  | VMware vCloud Suite 2018 Advanced  | Per CPU                    | € 12.036,80                   |                                | Each vCloud Suite 2018 Advanced contains vSphere 6 Enterprise Plus for vCloud Suite and vRealize Suite 2018 Advanced. SnS Required & Sold Separately.   |
| CL18-ENT-C  | VMware vCloud Suite 2018 Enterprise  | Per CPU                    | € 14.162,63                   |                                | Each vCloud Suite 2018 Enterprise contains vSphere 6 Enterprise Plus for vCloud Suite and vRealize Suite 2018 Enterprise. SnS Required & Sold Separately.   |
| CL18-ENT-ADV-UG-C   | Upgrade: VMware vSphere 6 Enterprise to vCloud Suite 2018 Advanced                               | Per CPU                    | € 5.944,92                    |                                | vCloud Suite 2018 Advanced SnS is Required. Original Serial Number w/active SnS required.   |
| CL18-ENT-ENT-UG-C   | Upgrade: VMware vSphere 6 Enterprise to vCloud Suite 2018 Enterprise                             | Per CPU                    | € 7.194,68                    |                                | vCloud Suite 2018 Enterprise SnS is Required. Original Serial Number w/active SnS required.   |
| CL18-ENT-STD-UG-C   | Upgrade: VMware vSphere 6 Enterprise to vCloud Suite 2018 Standard                               | Per CPU                    | € 3.779,24                    |                                | vCloud Suite 2018 Standard SnS is Required. Original Serial Number w/active SnS required.   |
| CL18-EPL-ADV-UG-C   | Upgrade: VMware vSphere 6 Enterprise Plus to vCloud Suite 2018 Advanced                          | Per CPU                    | € 5.362,84                    |                                | vCloud Suite 2018 Advanced SnS is Required. Original Serial Number w/active SnS required.   |
| CL18-EPL-ENT-UG-C   | Upgrade: VMware vSphere 6 Enterprise Plus to vCloud Suite 2018 Enterprise                        | Per CPU                    | € 6.612,60                    |                                | vCloud Suite 2018 Enterprise SnS is Required. Original Serial Number w/active SnS required.   |
| CL18-EPL-STD-UG-C   | Upgrade: VMware vSphere 6 Enterprise Plus to vCloud Suite 2018 Standard                          | Per CPU                    | € 3.197,16                    |                                | vCloud Suite 2018 Standard SnS is Required. Original Serial Number w/active SnS required.   |
| CL18-STD-C  | VMware vCloud Suite 2018 Standard  | Per CPU                    | € 8.352,62                    |                                | Each vCloud Suite 2018 Standard contains vSphere 6 Enterprise Plus for vCloud Suite and vRealize Suite 2018 Standard. SnS Required & Sold Separately.   |
| CL18-STD-ADV-UG-C   | Upgrade: VMware vSphere 6 Standard to vCloud Suite 2018 Advanced                                 | Per CPU                    | € 6.869,40                    |                                | vCloud Suite 2018 Advanced SnS is Required. Original Serial Number w/active SnS required.   |
| CL18-STD-ENT-UG-C   | Upgrade: VMware vSphere 6 Standard to vCloud Suite 2018 Enterprise                               | Per CPU                    | € 8.239,00                    |                                | vCloud Suite 2018 Enterprise SnS is Required. Original Serial Number w/active SnS required.   |
| CL18-STD-STD-UG-C   | Upgrade: VMware vSphere 6 Standard to vCloud Suite 2018 Standard                                 | Per CPU                    | € 4.489,72                    |                                | vCloud Suite 2018 Standard SnS is Required. Original Serial Number w/active SnS required.   |
| H7NX-ED-C10-C   | VMware Horizon 7 Enterprise & NSX Data Center Enterprise Plus for Desktop: 10 Pack (CCU)         | Pack da Utenti Concorrenti | € 10.457,02                   |                                | Includes NSX Data Center Enterprise Plus for Desktop, Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately. |
| H7NX-ED-C100-C  | VMware Horizon 7 Enterprise & NSX Data Center Enterprise Plus for Desktop: 100 Pack (CCU)        | Pack da Utenti Concorrenti | € 104.576,67                  |                                | Includes NSX Data Center Enterprise Plus for Desktop, Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately. |
| HCI-ADV-CPU-C   | VMware HCI Kit 6 Advanced (Per CPU)  | Per CPU                    | € 10.919,65                   |                                | SNS is Required and sold separately. Includes VMware vSphere 6 Enterprise Plus for 1 processor and VMware vSAN 6 Advanced for 1 processor.  |
| HCI-AK-CPU-C  | VMware HCI Acceleration Kit 6 (Per CPU)  | Per CPU                    | € 13.416,04                   |                                | SNS is Required and sold separately. Includes quantity of 3 VMware vSphere 6 Standard for 1 processor and quantity of 3 VMware vSAN 6 Standard for 1 processor. Limit 1 VMware HCI Acceleration Kit per customer site.  |
| HCI-ES-KIT-C  | VMware HCI 6 Kit Essentials for 3 Nodes (Max 2 processors per node)                              | Kit                        | € 28.338,78                   |                                | SNS is Required and sold separately. Includes quantity of 1 VMware vSphere 6 Essentials Plus Kit for 3 nodes (Max 2 processors per node) and quantity of 6 VMware vSAN 6 Standard for 1 processor.  |
| HCI-OM-KIT-C  | VMware HCI Kit 6 with Operations Management (per CPU)  | Per CPU                    | € 17.115,36                   |                                | SNS is Required and sold separately. Includes VMware vSphere 6 Enterprise Plus for 1 processor, VMware vRealize Operations 6 Advanced for 1 processor and VMware vSAN 6 Enterprise for 1 processor.   |
| HCI-RBAD-25VM-C   | VMware HCI Kit 6 for Remote Office Branch Office Advanced (25 VM pack)                           | Kit                        | € 35.636,49                   |                                | SNS is Required and sold separately. Includes VMware vSphere 6 Remote Office Branch Office Advanced (25 VM pack) and VMware vSAN 6 Advanced for Remote Office Branch Office (25 VM pack). Customer can deploy a maximum of 25 VMs per Remote Office/Branch Office site.   |
| HCI-RBEN-25VM-C   | VMware HCI Kit 6 Enterprise for Remote Office Branch Office (25 VM pack)                         | Kit                        | € 46.697,83                   |                                | SNS is Required and sold separately. Includes VMware vSphere 6 Remote Office Branch Office Advanced (25 VM pack) and VMware vSAN 6 Enterprise for Remote Office Branch Office (25 VM pack). Customer can deploy a maximum of 25 VMs per Remote Office/Branch Office site.   |
| HCI-RBST-25VM-C   | VMware HCI Kit 6 for Remote Office Branch Office Standard (25 VM pack)                           | Kit                        | € 22.531,25                   |                                | SNS is Required and sold separately. Includes VMware vSphere 6 Remote Office Branch Office Standard (25 VM pack) and VMware vSAN 6 for Remote Office Branch Office (25 VM pack). Customer can deploy a maximum of 25 VMs per Remote Office/Branch Office site.  |



| Appendice 4_Lotto 5D<br>Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |  |                            |                               |                                |   |
|---|--|----------------------------|-------------------------------|--------------------------------|---|
| Codice  | Prodotto   | Metrica                    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione   |
| HCI-STD-CPU-C   | VMware HCI Kit 6 Standard<br>(Per CPU)   | Per CPU                    | € 5.211,96                    |                                | SNS is Required and sold separately. Includes VMware vSphere 6 Standard for 1 processor and VMware vSAN 6 Standard for 1 processor.   |
| HZ7-A10-AERC-C  | VMware Horizon 7 Advanced<br>Add-on: 10 Pack (CCU). Does<br>not include vSphere, vCenter<br>and vSAN                                       | Pack da Utenti Concorrenti | € 4.186,62                    |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately.  |
| HZ7-A100-AERC-C   | VMware Horizon 7 Advanced<br>Add-on: 100 Pack (CCU). Does<br>not include vSphere, vCenter<br>and vSAN                                      | Pack da Utenti Concorrenti | € 41.872,70                   |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately.  |
| HZ7-ADA-ADC10-UG-C  | Upgrade: VMware Horizon<br>Advanced Add-on: 10 pack<br>(CCU) to VMware Horizon 7<br>Advanced Edition: 10 Pack<br>(CCU)                     | Pack da Utenti Concorrenti | € 903,08                      |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately.   |
| HZ7-ADA-ADC100-UG-C   | Upgrade: VMware Horizon<br>Advanced Add-on: 100 pack<br>(CCU) to VMware Horizon 7<br>Advanced Edition: 100 Pack<br>(CCU)                   | Pack da Utenti Concorrenti | € 9.030,80                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately.  |
| HZ7-ADA-ADN10-UG-C  | Upgrade: VMware Horizon<br>Advanced Add-on: 10 pack<br>(Named Users) to VMware<br>Horizon 7 Advanced Edition: 10<br>Pack (Named Users)     | Pack da Utenti Nominali    | € 455,82                      |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 10 named users. SnS Required & Sold Separately.  |
| HZ7-ADA-ADN100-UG-C   | Upgrade: VMware Horizon<br>Advanced Add-on: 100 pack<br>(Named Users) to VMware<br>Horizon 7 Advanced Edition:<br>100 Pack (Named Users)   | Pack da Utenti Nominali    | € 4.558,20                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately.   |
| HZ7-ADA-ENC10-UG-C  | Upgrade: VMware Horizon<br>Advanced Add-on: 10 pack<br>(CCU) to VMware Horizon 7<br>Enterprise Edition: 10 Pack<br>(CCU)                   | Pack da Utenti Concorrenti | € 2.495,24                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately.  |
| HZ7-ADA-ENC100-UG-C   | Upgrade: VMware Horizon<br>Advanced Add-on: 100 pack<br>(CCU) to VMware Horizon 7<br>Enterprise Edition: 100 Pack<br>(CCU)                 | Pack da Utenti Concorrenti | € 24.952,40                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately.  |
| HZ7-ADA-ENN10-UG-C  | Upgrade: VMware Horizon<br>Advanced Add-on: 10 pack<br>(Named Users) to VMware<br>Horizon 7 Enterprise Edition:<br>10 Pack (Named Users)   | Pack da Utenti Nominali    | € 1.356,76                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 Named Users. SnS Required & Sold Separately.             |
| HZ7-ADA-ENN100-UG-C   | Upgrade: VMware Horizon<br>Advanced Add-on: 100 pack<br>(Named Users) to VMware<br>Horizon 7 Enterprise Edition:<br>100 Pack (Named Users) | Pack da Utenti Nominali    | € 13.567,60                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately.            |
| HZ7-ADC-10-C  | VMware Horizon 7 Advanced :<br>10 Pack (CCU)   | Pack da Utenti Concorrenti | € 5.585,78                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately.   |
| HZ7-ADC-100-C   | VMware Horizon 7 Advanced :<br>100 Pack (CCU)  | Pack da Utenti Concorrenti | € 55.853,52                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately.  |
| HZ7-ADC-ENC-10-UG-C   | Upgrade: VMware Horizon<br>Advanced (10 Pack CCU) to<br>Horizon Enterprise (10 Pack<br>CCU)  | Pack da Utenti Concorrenti | € 1.579,32                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately.  |
| HZ7-ADC-ENC-100-UG-C  | Upgrade: VMware Horizon<br>Advanced (100 Pack CCU) to<br>Horizon Enterprise (100 Pack<br>CCU)  | Pack da Utenti Concorrenti | € 15.793,20                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately. |
| HZ7-ADN-10-C  | VMware Horizon 7 Advanced :<br>10 Pack (Named Users)   | Pack da Utenti Nominali    | € 3.491,36                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 10 named users. SnS Required & Sold Separately.  |
| HZ7-ADN-100-C   | VMware Horizon 7 Advanced :<br>100 Pack (Named Users)  | Pack da Utenti Nominali    | € 34.909,26                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately.   |
| HZ7-ADN-A10-C   | VMware Horizon 7 Advanced<br>Add-on: 10 Pack (Named<br>Users). Does not include<br>vSphere, vCenter and vSAN                               | Pack da Utenti Nominali    | € 2.789,62                    |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately.  |
| HZ7-ADN-A100-C  | VMware Horizon 7 Advanced<br>Add-on: 100 Pack (Named<br>Users). Does not include<br>vSphere, vCenter and vSAN                              | Pack da Utenti Nominali    | € 27.891,87                   |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately.  |





| Appendice 4_Lotto 5D<br>Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |   |                            |                               |                                |   |
|---|---|----------------------------|-------------------------------|--------------------------------|---|
| Codice  | Prodotto  | Metrica                    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione   |
| HZ7-ADN-ENN-10-UG-C   | Upgrade: VMware Horizon Advanced (10 Pack Named Users) to Horizon 7 Enterprise (10 Pack Named Users)                          | Pack da Utenti Nominali    | € 903,08                      |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 Named Users. SnS Required & Sold Separately.             |
| HZ7-ADN-ENN-100-UG-C  | Upgrade: VMware Horizon Advanced (100 Pack Named Users) to Horizon 7 Enterprise (100 Pack Named Users)                        | Pack da Utenti Nominali    | € 9.030,80                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately.            |
| HZ7-AP-ADC10-C  | VMware Horizon Apps Advanced, v7 : 10 Pack (CCU)  | Pack da Utenti Concorrenti | € 4.537,49                    |                                | Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately  |
| HZ7-AP-ADC100-C   | VMware Horizon Apps Advanced, v7 : 100 Pack (CCU)   | Pack da Utenti Concorrenti | € 45.381,39                   |                                | Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately   |
| HZ7-AP-ADN10-C  | VMware Horizon Apps Advanced, v7 : 10 Pack (Named User)   | Pack da Utenti Nominali    | € 2.789,62                    |                                | Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 10 Named Users. SnS Required & Sold Separately   |
| HZ7-AP-ADN100-C   | VMware Horizon Apps Advanced, v7 : 100 Pack (Named User)  | Pack da Utenti Nominali    | € 27.891,87                   |                                | Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately  |
| HZ7-AP-STC-ADC10-UG-C   | Upgrade: VMware Horizon Apps Standard, v7 : 10 Pack (CCU) to VMware Horizon Apps Advanced, v7 : 10 Pack (CCU)                 | Pack da Utenti Concorrenti | € 1.134,20                    |                                | Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately.   |
| HZ7-AP-STC-ADC100-UG-C  | Upgrade: VMware Horizon Apps Standard, v7 : 100 Pack (CCU) to VMware Horizon Apps Advanced, v7 : 100 Pack (CCU)               | Pack da Utenti Concorrenti | € 11.342,00                   |                                | Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately.  |
| HZ7-AP-STC10-C  | VMware Horizon Apps Standard, v7 : 10 Pack (CCU)  | Pack da Utenti Concorrenti | € 2.789,62                    |                                | Includes Horizon Published Apps, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately.  |
| HZ7-AP-STC100-C   | VMware Horizon Apps Standard, v7 : 100 Pack (CCU)   | Pack da Utenti Concorrenti | € 27.891,87                   |                                | Includes Horizon Published Apps, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately.   |
| HZ7-AP-STN-ADN10-UG-C   | Upgrade: VMware Horizon Apps Standard, v7 : 10 Pack (Named User) to VMware Horizon Apps Advanced, v7 : 10 Pack (Named User)   | Pack da Utenti Nominali    | € 675,81                      |                                | Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 10 Named Users. SnS Required & Sold Separately.  |
| HZ7-AP-STN-ADN100-UG-C  | Upgrade: VMware Horizon Apps Standard, v7 : 100 Pack (Named User) to VMware Horizon Apps Advanced, v7 : 100 Pack (Named User) | Pack da Utenti Nominali    | € 6.758,12                    |                                | Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately.   |
| HZ7-AP-STN10-C  | VMware Horizon Apps Standard, v7 : 10 Pack (Named User)   | Pack da Utenti Nominali    | € 1.741,32                    |                                | Includes Horizon Published Apps, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 10 Named Users. SnS Required & Sold Separately.   |
| HZ7-AP-STN100-C   | VMware Horizon Apps Standard, v7 : 100 Pack (Named User)  | Pack da Utenti Nominali    | € 17.419,75                   |                                | Includes Horizon Published Apps, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately.  |
| HZ7-APA-ENC10-UG-C  | Upgrade: VMware Horizon Apps Advanced, v7 to Horizon 7 Enterprise : 10 Pack (CCU)   | Pack da Utenti Concorrenti | € 2.264,12                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately.  |
| HZ7-APA-ENC100-UG-C   | Upgrade: VMware Horizon Apps Advanced, v7 to Horizon 7 Enterprise : 100 Pack (CCU)  | Pack da Utenti Concorrenti | € 22.641,20                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately. |
| HZ7-APA-ENN10-UG-C  | Upgrade: VMware Horizon Apps Advanced, v7 to Horizon 7 Enterprise : 10 Pack (Named Users)                                     | Pack da Utenti Nominali    | € 1.356,76                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 Named Users. SnS Required & Sold Separately.             |
| HZ7-APA-ENN100-UG-C   | Upgrade: VMware Horizon Apps Advanced, v7 to Horizon 7 Enterprise : 100 Pack (Named Users)                                    | Pack da Utenti Nominali    | € 13.567,60                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately.            |



| Appendice 4_Lotto 5D<br>Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |  |                            |                               |                                |   |
|---|--|----------------------------|-------------------------------|--------------------------------|---|
| Codice  | Prodotto   | Metrica                    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione   |
| HZ7-APS-ENC10-UG-C  | Upgrade: VMware Horizon Apps Standard, v7 to Horizon 7 Enterprise : 10 Pack (CCU)              | Pack da Utenti Concorrenti | € 3.394,04                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately.  |
| HZ7-APS-ENC100-UG-C   | Upgrade: VMware Horizon Apps Standard, v7 to Horizon 7 Enterprise : 100 Pack (CCU)             | Pack da Utenti Concorrenti | € 33.940,40                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately. |
| HZ7-APS-ENN10-UG-C  | Upgrade: VMware Horizon Apps Standard, v7 to Horizon 7 Enterprise : 10 Pack (Named Users)      | Pack da Utenti Nominali    | € 2.033,00                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 Named Users. SnS Required & Sold Separately.             |
| HZ7-APS-ENN100-UG-C   | Upgrade: VMware Horizon Apps Standard, v7 to Horizon 7 Enterprise : 100 Pack (Named Users)     | Pack da Utenti Nominali    | € 20.330,00                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately.            |
| HZ7-AVA-APADC10-UG-C  | Upgrade: VMware App Volumes Advanced to Horizon Apps Advanced, v7 : 10 Pack (CCU)              | Pack da Utenti Concorrenti | € 1.579,32                    |                                | Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately  |
| HZ7-AVA-APADC100-UG-C   | Upgrade: VMware App Volumes Advanced to Horizon Apps Advanced, v7 : 100 Pack (CCU)             | Pack da Utenti Concorrenti | € 15.793,20                   |                                | Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately   |
| HZ7-AVA-APADN10-UG-C  | Upgrade: VMware App Volumes Advanced to Horizon Apps Advanced, v7 : 10 Pack (Named Users)      | Pack da Utenti Nominali    | € 903,08                      |                                | Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 10 Named Users. SnS Required & Sold Separately   |
| HZ7-AVA-APADN100-UG-C   | Upgrade: VMware App Volumes Advanced to Horizon Apps Advanced, v7 : 100 Pack (Named Users)     | Pack da Utenti Nominali    | € 9.030,80                    |                                | Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately  |
| HZ7-AVA-ENC10-UG-C  | Upgrade: VMware App Volumes Advanced to Horizon 7 Enterprise Edition: 10 Pack (CCU)            | Pack da Utenti Concorrenti | € 3.839,16                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately.  |
| HZ7-AVA-ENC100-UG-C   | Upgrade: VMware App Volumes Advanced to Horizon 7 Enterprise Edition: 100 Pack (CCU)           | Pack da Utenti Concorrenti | € 38.391,60                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately. |
| HZ7-AVA-ENN10-UG-C  | Upgrade: VMware App Volumes Advanced to Horizon 7 Enterprise Edition: 10 Pack (Named Users)    | Pack da Utenti Nominali    | € 2.264,12                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 Named Users. SnS Required & Sold Separately.             |
| HZ7-AVA-ENN100-UG-C   | Upgrade: VMware App Volumes Advanced to Horizon 7 Enterprise Edition: 100 Pack (Named Users)   | Pack da Utenti Nominali    | € 22.641,20                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately.            |
| HZ7-AVE-ENC10-UG-C  | Upgrade: VMware App Volumes Enterprise to Horizon 7 Enterprise Edition: 10 Pack (CCU)          | Pack da Utenti Concorrenti | € 3.573,80                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately.  |
| HZ7-AVE-ENC100-UG-C   | Upgrade: VMware App Volumes Enterprise to Horizon 7 Enterprise Edition: 100 Pack (CCU)         | Pack da Utenti Concorrenti | € 35.738,00                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately. |
| HZ7-AVE-ENN10-UG-C  | Upgrade: VMware App Volumes Enterprise to Horizon 7 Enterprise Edition: 10 Pack (Named Users)  | Pack da Utenti Nominali    | € 2.075,80                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 Named Users. SnS Required & Sold Separately.             |
| HZ7-AVE-ENN100-UG-C   | Upgrade: VMware App Volumes Enterprise to Horizon 7 Enterprise Edition: 100 Pack (Named Users) | Pack da Utenti Nominali    | € 20.758,00                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately.            |
| HZ7-AVS-APADC10-UG-C  | Upgrade: VMware App Volumes Standard to Horizon Apps Advanced, v7 : 10 Pack (CCU)              | Pack da Utenti Concorrenti | € 2.118,60                    |                                | Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately  |



| Appendice 4_Lotto 5D<br>Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |  |                            |                               |                                |  |
|---|--|----------------------------|-------------------------------|--------------------------------|--|
| Codice  | Prodotto   | Metrica                    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione  |
| HZ7-AVS-APADC100-UG-C   | Upgrade: VMware App Volumes Standard to Horizon Apps Advanced, v7 : 100 Pack (CCU)   | Pack da Utenti Concorrenti | € 21.186,00                   |                                | Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately  |
| HZ7-AVS-APADN10-UG-C  | Upgrade: VMware App Volumes Standard to Horizon Apps Advanced, v7 : 10 Pack (Named Users)  | Pack da Utenti Nominali    | € 1.262,60                    |                                | Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 10 Named Users. SnS Required & Sold Separately  |
| HZ7-AVS-APADN100-UG-C   | Upgrade: VMware App Volumes Standard to Horizon Apps Advanced, v7 : 100 Pack (Named Users)   | Pack da Utenti Nominali    | € 12.626,00                   |                                | Includes Horizon Published Apps with Instant Clones, App Volumes, ThinApp, Identity Manager Standard Edition, User Environment Manager, vSphere Desktop and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately   |
| HZ7-AVS-ENC10-UG-C  | Upgrade: VMware App Volumes Standard to Horizon 7 Enterprise Edition: 10 Pack (CCU)  | Pack da Utenti Concorrenti | € 4.387,00                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately  |
| HZ7-AVS-ENC100-UG-C   | Upgrade: VMware App Volumes Standard to Horizon 7 Enterprise Edition: 100 Pack (CCU)   | Pack da Utenti Concorrenti | € 43.784,40                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately |
| HZ7-AVS-ENN10-UG-C  | Upgrade: VMware App Volumes Standard to Horizon 7 Enterprise Edition: 10 Pack (Named Users)  | Pack da Utenti Nominali    | € 2.623,64                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 Named Users. SnS Required & Sold Separately             |
| HZ7-AVS-ENN100-UG-C   | Upgrade: VMware App Volumes Standard to Horizon 7 Enterprise Edition: 100 Pack (Named Users)   | Pack da Utenti Nominali    | € 26.150,80                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately            |
| HZ7-E10-AERC-C  | VMware Horizon 7 Enterprise Add-on: 10 Pack (CCU). Does not include vSphere, vCenter and vSAN  | Pack da Utenti Concorrenti | € 5.936,66                    |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately                                   |
| HZ7-E10-AERC-UG-C   | Upgrade: VMware Horizon 7 Advanced Add-on to Horizon 7 Enterprise Add-on: 10 Pack (CCU). Does not include vSphere, vCenter and vSAN  | Pack da Utenti Concorrenti | € 1.134,20                    |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately                                   |
| HZ7-E100-AERC-C   | VMware Horizon 7 Enterprise Add-on: 100 Pack (CCU). Does not include vSphere, vCenter and vSAN                                       | Pack da Utenti Concorrenti | € 59.362,21                   |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately                                   |
| HZ7-E100-AERC-UG-C  | Upgrade: VMware Horizon 7 Advanced Add-on to Horizon 7 Enterprise Add-on: 100 Pack (CCU). Does not include vSphere, vCenter and vSAN | Pack da Utenti Concorrenti | € 11.342,00                   |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately                                   |
| HZ7-EAD-STD10-UG-C  | Upgrade: VMware View Enterprise Add-On to Horizon 7 Standard (10 Pack CCU)   | Pack da Utenti Concorrenti | € 1.442,36                    |                                | Includes vSphere Desktop, Horizon View Manager, View Composer, Persona Management, ThinApp (Packager, Client, Workstation), and vCenter Desktop licensed for 10 concurrent connections. SnS Required & Sold Separately   |
| HZ7-EAD-STD100-UG-C   | Upgrade: VMware View Enterprise Add-On to Horizon 7 Standard (100 Pack CCU)  | Pack da Utenti Concorrenti | € 14.338,00                   |                                | Includes vSphere Desktop, Horizon View Manager, View Composer, Persona Management, ThinApp (Packager, Client, Workstation), and vCenter Desktop licensed for 100 concurrent connections. SnS Required & Sold Separately  |
| HZ7-ENA-ENC10-UG-C  | Upgrade: VMware Horizon Enterprise Add-on: 10 pack (CCU) to VMware Horizon 7 Enterprise Edition: 10 Pack (CCU)                       | Pack da Utenti Concorrenti | € 1.356,76                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately  |
| HZ7-ENA-ENC100-UG-C   | Upgrade: VMware Horizon Enterprise Add-on: 100 pack (CCU) to VMware Horizon 7 Enterprise Edition: 100 Pack (CCU)                     | Pack da Utenti Concorrenti | € 13.567,60                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately |
| HZ7-ENA-ENN10-UG-C  | Upgrade: VMware Horizon Enterprise Add-on: 10 pack (Named Users) to VMware Horizon 7 Enterprise Edition: 10 Pack (Named Users)       | Pack da Utenti Nominali    | € 587,64                      |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 Named Users. SnS Required & Sold Separately             |
| HZ7-ENA-ENN100-UG-C   | Upgrade: VMware Horizon Enterprise Add-on: 100 pack (Named Users) to VMware Horizon 7 Enterprise Edition: 100 Pack (Named Users)     | Pack da Utenti Nominali    | € 5.876,44                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately            |



| Appendice 4_Lotto 5D  |   |                            |                               |                                |   |
|---|---|----------------------------|-------------------------------|--------------------------------|---|
| Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |   |                            |                               |                                |   |
| Codice  | Prodotto  | Metrica                    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione   |
| HZ7-ENC-10-C  | VMware Horizon 7 Enterprise :<br>10 Pack (CCU)  | Pack da Utenti Concorrenti | € 8.044,17                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately.  |
| HZ7-ENC-100-C   | VMware Horizon 7 Enterprise :<br>100 Pack (CCU)   | Pack da Utenti Concorrenti | € 80.448,17                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately. |
| HZ7-ENN-10-C  | VMware Horizon 7 Enterprise :<br>10 Pack (Named Users)  | Pack da Utenti Nominali    | € 4.888,36                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 Named Users. SnS Required & Sold Separately.             |
| HZ7-ENN-100-C   | VMware Horizon 7 Enterprise :<br>100 Pack (Named Users)   | Pack da Utenti Nominali    | € 48.890,09                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately.            |
| HZ7-ENN-A10-C   | VMware Horizon 7 Enterprise<br>Add-on: 10 Pack (Named<br>Users). Does not include<br>vSphere, vCenter and vSAN  | Pack da Utenti Nominali    | € 3.983,92                    |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately.                                   |
| HZ7-ENN-A10-UG-C  | Upgrade: VMware Horizon 7<br>Advanced Add-on to Horizon 7<br>Enterprise Add-on: 10 Pack<br>(Named Users). Does not<br>include vSphere, vCenter and<br>vSAN  | Pack da Utenti Nominali    | € 771,68                      |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately.                                   |
| HZ7-ENN-A100-C  | VMware Horizon 7 Enterprise<br>Add-on: 100 Pack (Named<br>Users). Does not include<br>vSphere, vCenter and vSAN   | Pack da Utenti Nominali    | € 39.834,95                   |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately.                                   |
| HZ7-ENN-A100-UG-C   | Upgrade: VMware Horizon 7<br>Advanced Add-on to Horizon 7<br>Enterprise Add-on: 100 Pack<br>(Named Users). Does not<br>include vSphere, vCenter and<br>vSAN | Pack da Utenti Nominali    | € 7.716,84                    |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately.                                   |
| HZ7-ENN-ENC-10-UG-C   | Upgrade: VMware Horizon<br>Enterprise (10 Pack Named<br>Users) to Horizon 7 Enterprise<br>(10 Pack CCU)   | Pack da Utenti Nominali    | € 2.033,00                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately.  |
| HZ7-ENN-ENC-100-UG-C  | Upgrade: VMware Horizon<br>Enterprise (100 Pack Named<br>Users) to Horizon 7 Enterprise<br>(100 Pack CCU)   | Pack da Utenti Nominali    | € 20.330,00                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately. |
| HZ7-ENTA-STDA10-UG-C  | Upgrade: VMware View<br>Enterprise Add-on to Horizon 7<br>Standard Add-On (10 Pack<br>CCU)  | Pack da Utenti Concorrenti | € 820,48                      |                                | For Customers Upgrading from View Enterprise Add-on to Horizon View Standard Add-On 10 pack. SnS Required and Sold Separately. Includes View Composer, Persona Management, and ThinApp (Packager, Client, Workstation) for 10 concurrent connections. Original Serial Number w/ active SnS required.                  |
| HZ7-ENTA-STDA100-UG-C   | Upgrade: VMware View<br>Enterprise Add-on to Horizon 7<br>Standard Add-On (100 Pack<br>CCU)   | Pack da Utenti Concorrenti | € 8.213,32                    |                                | For Customers Upgrading from View Enterprise Add-on to Horizon View Standard Add-On 100 pack. SnS Required and Sold Separately. Includes View Composer, Persona Management, and ThinApp (Packager, Client, Workstation) for 100 concurrent connections. Original Serial Number w/ active SnS required.                |
| HZ7-LXC-10-C  | VMware Horizon 7 for Linux:<br>10 Pack (CCU)  | Pack da Utenti Concorrenti | € 2.305,61                    |                                | Includes vSphere Desktop and vCenter Server Standard for 10 concurrent connections. SnS Required and Sold Separately.   |
| HZ7-LXC-100-C   | VMware Horizon 7 for Linux:<br>100 Pack (CCU)   | Pack da Utenti Concorrenti | € 23.063,28                   |                                | Includes vSphere Desktop and vCenter Server Standard for 100 concurrent connections. SnS Required and Sold Separately.  |
| HZ7-LXC-ENC-10-UG-C   | Upgrade: VMware Horizon for<br>Linux to Horizon 7 Enterprise<br>(10 Pack CCU)   | Pack da Utenti Concorrenti | € 4.224,36                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately.  |
| HZ7-LXC-ENC-100-UG-C  | Upgrade: VMware Horizon for<br>Linux to Horizon 7 Enterprise<br>(100 Pack CCU)  | Pack da Utenti Concorrenti | € 42.243,60                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately. |
| HZ7-MGP-ADC-10-UG-C   | Upgrade: VMware Mirage for<br>Physical to Horizon 7<br>Advanced (10 Pack CCU)   | Pack da Utenti Concorrenti | € 2.255,56                    |                                | Includes Horizon View Manager, Horizon Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, Fusion Pro, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately.   |
| HZ7-MGP-ADC-100-UG-C  | Upgrade: VMware Mirage for<br>Physical to Horizon 7<br>Advanced (100 Pack CCU)  | Pack da Utenti Concorrenti | € 22.555,60                   |                                | Includes Horizon View Manager, Horizon Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, Fusion Pro, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately.  |





| Appendice 4_Lotto 5D<br>Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |   |                            |                               |                                |   |
|---|---|----------------------------|-------------------------------|--------------------------------|---|
| Codice  | Prodotto  | Metrica                    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione   |
| HZ7-MGP-ADN-10-UG-C   | Upgrade: VMware Mirage for Physical to Horizon 7 Advanced (10 Pack Named Users)                 | Pack da Utenti Nominali    | € 903,08                      |                                | Includes Horizon View Manager, VMware Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, Fusion Pro, vSphere Desktop, and vCenter Server Desktop for 10 Named Users. SnS Required & Sold Separately.   |
| HZ7-MGP-ADN-100-UG-C  | Upgrade: VMware Mirage for Physical to Horizon 7 Advanced (100 Pack Named Users)                | Pack da Utenti Nominali    | € 9.030,80                    |                                | Includes Horizon View Manager, VMware Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, Fusion Pro, vSphere Desktop, and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately.  |
| HZ7-MRG-ADC-10-UG-C   | Upgrade: VMware Mirage 5 to Horizon 7 Advanced (10 Pack CCU)                                    | Pack da Utenti Concorrenti | € 2.255,56                    |                                | Includes Horizon View Manager, Horizon Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately.   |
| HZ7-MRG-ADC-100-UG-C  | Upgrade: VMware Mirage 5 to Horizon 7 Advanced (100 Pack CCU)                                   | Pack da Utenti Concorrenti | € 22.555,60                   |                                | Includes Horizon View Manager, Horizon Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately.  |
| HZ7-MRG-ADN-10-UG-C   | Upgrade: VMware Mirage 5 to Horizon 7 Advanced (10 Pack Named Users)                            | Pack da Utenti Nominali    | € 903,08                      |                                | Includes Horizon View Manager, VMware Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 10 Named Users. SnS Required & Sold Separately.   |
| HZ7-MRG-ADN-100-UG-C  | Upgrade: VMware Mirage 5 to Horizon 7 Advanced (100 Pack Named Users)                           | Pack da Utenti Nominali    | € 9.030,80                    |                                | Includes Horizon View Manager, VMware Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately.  |
| HZ7-ST-ADC-10-UG-C  | Upgrade: VMware Horizon Standard (10 Pack CCU) to Horizon 7 Advanced (10 Pack CCU)              | Pack da Utenti Concorrenti | € 1.348,20                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately.   |
| HZ7-ST-ADC-100-UG-C   | Upgrade: VMware Horizon Standard (100 Pack CCU) to Horizon 7 Advanced (100 Pack CCU)            | Pack da Utenti Concorrenti | € 13.482,00                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately.  |
| HZ7-ST-ADC-250-UG-C   | Upgrade: VMware Horizon Standard (250 Pack CCU) to Horizon Advanced (250 Pack CCU)              | Pack da Utenti Concorrenti | € 33.854,80                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 250 concurrent connections. SnS Required & Sold Separately.  |
| HZ7-ST-ADC-500-UG-C   | Upgrade: VMware Horizon Standard (500 Pack CCU) to Horizon Advanced (500 Pack CCU)              | Pack da Utenti Concorrenti | € 67.666,80                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 500 concurrent connections. SnS Required & Sold Separately.  |
| HZ7-ST-ADN-1K-UG-C  | Upgrade: VMware Horizon Standard (500 Pack CCU) to Horizon 7 Advanced (1000 Pack Named Users)   | Pack da Utenti Concorrenti | € 112.564,00                  |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 1000 Named Users. SnS Required & Sold Separately.  |
| HZ7-ST-ADN-20-UG-C  | Upgrade: VMware Horizon Standard (10 Pack CCU) to Horizon 7 Advanced (20 Pack Named Users)      | Pack da Utenti Concorrenti | € 2.255,56                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 20 Named Users. SnS Required & Sold Separately.  |
| HZ7-ST-ADN-200-UG-C   | Upgrade: VMware Horizon Standard (100 Pack CCU) to Horizon 7 Advanced (200 Pack Named Users)    | Pack da Utenti Concorrenti | € 22.555,60                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 200 Named Users. SnS Required & Sold Separately.   |
| HZ7-ST-ADN-500-UG-C   | Upgrade: VMware Horizon Standard (250 Pack CCU) to Horizon 7 Advanced (500 Pack Named Users)    | Pack da Utenti Concorrenti | € 56.538,80                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 500 Named Users. SnS Required & Sold Separately.   |
| HZ7-ST-ENC-10-UG-C  | Upgrade: VMware Horizon Standard (10 Pack CCU) to Horizon 7 Enterprise (10 Pack CCU)            | Pack da Utenti Concorrenti | € 2.940,36                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately.              |
| HZ7-ST-ENC-100-UG-C   | Upgrade: VMware Horizon Standard (100 Pack CCU) to Horizon 7 Enterprise (100 Pack CCU)          | Pack da Utenti Concorrenti | € 29.403,60                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately.             |
| HZ7-ST-ENC-250-UG-C   | Upgrade: VMware Horizon Standard (250 Pack CCU) to Horizon Enterprise (250 Pack CCU)            | Pack da Utenti Concorrenti | € 73.402,00                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 250 concurrent connections. SnS Required & Sold Separately.             |
| HZ7-ST-ENC-500-UG-C   | Upgrade: VMware Horizon Standard (500 Pack CCU) to Horizon Enterprise (500 Pack CCU)            | Pack da Utenti Concorrenti | € 146.804,00                  |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 500 concurrent connections. SnS Required & Sold Separately. Only Partne |
| HZ7-ST-ENN-1K-UG-C  | Upgrade: VMware Horizon Standard (500 Pack CCU) to Horizon 7 Enterprise (1000 Pack Named Users) | Pack da Utenti Concorrenti | € 203.300,00                  |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 1000 Named Users. SnS Required & Sold Separately.                       |
| HZ7-ST-ENN-20-UG-C  | Upgrade: VMware Horizon Standard (10 Pack CCU) to Horizon 7 Enterprise (20 Pack Named Users)    | Pack da Utenti Concorrenti | € 4.061,72                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 20 Named Users. SnS Required & Sold Separately.                         |



| Appendice 4_Lotto 5D<br>Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |  |                            |                               |                                |  |
|---|--|----------------------------|-------------------------------|--------------------------------|--|
| Codice  | Prodotto   | Metrica                    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione  |
| HZ7-ST-ENN-200-UG-C   | Upgrade: VMware Horizon Standard (100 Pack CCU) to Horizon 7 Enterprise (200 Pack Named Users)   | Pack da Utenti Concorrenti | € 40.617,20                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 200 Named Users. SnS Required & Sold Separately. |
| HZ7-ST-ENN-500-UG-C   | Upgrade: VMware Horizon Standard (250 Pack CCU) to Horizon 7 Enterprise (500 Pack Named Users)   | Pack da Utenti Concorrenti | € 101.436,00                  |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 500 Named Users. SnS Required & Sold Separately. |
| HZ7-STA-ADC10-UG-C  | Upgrade: VMware Horizon Standard Add-on: 10 pack (CCU) to VMware Horizon 7 Advanced Edition: 10 Pack (CCU)   | Pack da Utenti Concorrenti | € 1.896,04                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately.  |
| HZ7-STA-ADC100-UG-C   | Upgrade: VMware Horizon Standard Add-on: 100 pack (CCU) to VMware Horizon 7 Advanced Edition: 100 Pack (CCU)   | Pack da Utenti Concorrenti | € 18.960,40                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately.   |
| HZ7-STA-ADCA10-UG-C   | Upgrade: VMware Horizon Standard Add-on: 10 pack (CCU) to VMware Horizon 7 Advanced Add-on: 10 Pack (CCU). Does not include vSphere, vCenter and vSAN      | Pack da Utenti Concorrenti | € 988,68                      |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately.   |
| HZ7-STA-ADCA100-UG-C  | Upgrade: VMware Horizon Standard Add-on: 100 pack (CCU) to VMware Horizon 7 Advanced Add-on: 100 Pack (CCU). Does not include vSphere, vCenter and vSAN    | Pack da Utenti Concorrenti | € 9.886,80                    |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately.   |
| HZ7-STA-ADN20-UG-C  | Upgrade: VMware Horizon Standard Add-on: 10 pack (CCU) to VMware Horizon 7 Advanced : 20 Pack (Named Users)  | Pack da Utenti Concorrenti | € 2.803,40                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 20 named users. SnS Required & Sold Separately.   |
| HZ7-STA-ADN200-UG-C   | Upgrade: VMware Horizon Standard Add-on: 100 pack (CCU) to VMware Horizon 7 Advanced : 200 Pack (Named Users)  | Pack da Utenti Concorrenti | € 28.034,00                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 200 named users. SnS Required & Sold Separately.  |
| HZ7-STA-ADNA20-UG-C   | Upgrade: VMware Horizon Standard Add-on: 10 pack (CCU) to Horizon 7 Advanced Add-on: 20 Pack (Named Users). Does not include vSphere, vCenter and vSAN     | Pack da Utenti Concorrenti | € 1.887,48                    |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately.   |
| HZ7-STA-ADNA200-UG-C  | Upgrade: VMware Horizon Standard Add-on: 100 pack (CCU) to Horizon 7 Advanced Add-on: 200 Pack (Named Users). Does not include vSphere, vCenter and vSAN   | Pack da Utenti Concorrenti | € 18.874,80                   |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately.   |
| HZ7-STA-ENCA10-UG-C   | Upgrade: VMware Horizon Standard Add-on: 10 pack (CCU) to VMware Horizon 7 Enterprise Add-on: 10 Pack (CCU). Does not include vSphere, vCenter and vSAN    | Pack da Utenti Concorrenti | € 2.127,16                    |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately.                        |
| HZ7-STA-ENCA100-UG-C  | Upgrade: VMware Horizon Standard Add-on: 100 pack (CCU) to VMware Horizon 7 Enterprise Add-on: 100 Pack (CCU). Does not include vSphere, vCenter and vSAN  | Pack da Utenti Concorrenti | € 21.271,60                   |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately.                        |
| HZ7-STA-ENNA20-UG-C   | Upgrade: VMware Horizon Standard Add-on: 10 pack (CCU) to Horizon 7 Enterprise Add-on: 20 Pack (Named Users). Does not include vSphere, vCenter and vSAN   | Pack da Utenti Concorrenti | € 860,28                      |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately.   |
| HZ7-STA-ENNA200-UG-C  | Upgrade: VMware Horizon Standard Add-on: 100 pack (CCU) to Horizon 7 Enterprise Add-on: 200 Pack (Named Users). Does not include vSphere, vCenter and vSAN | Pack da Utenti Concorrenti | € 8.602,80                    |                                | Includes Horizon View Manager, Mirage, Identity Manager Standard Edition, Application Remoting, ThinApp, vRealize Operations for Horizon, App Volumes, and User Environment Manager. Does not include vSphere, vCenter and vSAN. SnS Required & Sold Separately.   |
| HZ7-STD-10-C  | VMware Horizon 7 Standard : 10 Pack (CCU)  | Pack da Utenti Concorrenti | € 3.491,36                    |                                | Includes vSphere Desktop, Horizon View Manager, View Composer, Persona Management, ThinApp (Packager, Client, Workstation), and vCenter Desktop licensed for 10 concurrent connections. SnS Required & Sold Separately   |
| HZ7-STD-100-C   | VMware Horizon 7 Standard : 100 Pack (CCU)   | Pack da Utenti Concorrenti | € 34.909,26                   |                                | Includes vSphere Desktop, Horizon View Manager, View Composer, Persona Management, ThinApp (Packager, Client, Workstation), and vCenter Desktop licensed for 100 concurrent connections. SnS Required & Sold Separately  |
| HZ7-STD-A10-C   | VMware Horizon 7 Standard Add-On: 10 Pack (CCU)  | Pack da Utenti Concorrenti | € 2.656,70                    |                                | Includes Horizon View Manager, View Composer, Persona Management, ThinApp (Packager, Client, Workstation) for 10 concurrent connections. Requires valid vSphere license key for purchase. Cannot be combined with any Horizon Editions. SnS Required & Sold Separately.                                    |
| HZ7-STD-A100-C  | VMware Horizon 7 Standard Add-On: 100 Pack (CCU)   | Pack da Utenti Concorrenti | € 26.562,63                   |                                | Includes Horizon View Manager, View Composer, Persona Management, ThinApp (Packager, Client, Workstation) for 100 concurrent connections. Requires valid vSphere license key for purchase. Cannot be combined with any Horizon Editions. SnS Required & Sold Separately.                                   |



| Appendice 4_Lotto 5D  |  |                            |                               |                                |  |
|---|--|----------------------------|-------------------------------|--------------------------------|--|
| Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |  |                            |                               |                                |  |
| Codice  | Prodotto   | Metrica                    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione  |
| HZ7-STD-STD10-UG-C  | Upgrade: VMware Horizon Standard Add-On: 10 pack to VMware Horizon 7 Standard Edition: 10 Pack (CCU)   | Pack da Utenti Concorrenti | € 576,52                      |                                | Includes vSphere Desktop, Horizon View Manager, View Composer, Persona Management, ThinApp (Packager, Client, Workstation), and vCenter Desktop licensed for 10 concurrent connections. SnS Required & Sold Separately   |
| HZ7-STD-STD100-UG-C   | Upgrade: VMware Horizon Standard Add-On: 100 pack to VMware Horizon 7 Standard Edition: 100 Pack (CCU) | Pack da Utenti Concorrenti | € 5.765,16                    |                                | Includes vSphere Desktop, Horizon View Manager, View Composer, Persona Management, ThinApp (Packager, Client, Workstation), and vCenter Desktop licensed for 100 concurrent connections. SnS Required & Sold Separately  |
| HZ7-TAC-STA100-UG-C   | Upgrade: VMware ThinApp Clients (100 Pack) to Horizon 7 Standard Add-On (100 Pack CCU)                 | Pack da Utenti Concorrenti | € 13.995,60                   |                                | For customers upgrading from ThinApp Client 100-Pack to Horizon View Standard Add-On 100 Pack. SnS Required and Sold Separately. Includes VMware View Manager, View Composer, Persona Management, and ThinApp (Packager, Client, Workstation) for 100 concurrent connections. Original Serial Number w/ active SnS required. |
| HZ7-TCL-STA10-UG-C  | Upgrade: VMware ThinApp Client License to Horizon 7 Standard Add-On (10 Pack CCU)                      | Pack da Utenti Concorrenti | € 1.391,00                    |                                | Includes vSphere Desktop, Horizon View Manager, View Composer, Persona Management, ThinApp (Packager, Client, Workstation), and vCenter Desktop licensed for 10 concurrent connections. SnS Required & Sold Separately   |
| HZ7-THIN-ST100-UG-C   | Upgrade: VMware ThinApp 5 Suite to Horizon 7 Standard (100 Pack CCU)                                   | Pack da Utenti Concorrenti | € 16.392,40                   |                                | Includes vSphere Desktop, Horizon View Manager, View Composer, Persona Management, ThinApp (Packager, Client, Workstation), and vCenter Desktop licensed for 100 concurrent connections. SnS Required & Sold Separately  |
| HZ7-TPRO-ST10-UG-C  | Upgrade: VMware ThinApp New Year Bundle to Horizon 7 Standard (10 Pack CCU)                            | Pack da Utenti Concorrenti | € 1.724,84                    |                                | Includes vSphere Desktop, Horizon View Manager, View Composer, Persona Management, ThinApp (Packager, Client, Workstation), and vCenter Desktop licensed for 10 concurrent connections. SnS Required & Sold Separately   |
| HZ7-UEM-ENC-10-UG-C   | Upgrade: VMware User Environment Manager to Horizon 7 Enterprise: 10 Pack (CCU)                        | Pack da Utenti Concorrenti | € 4.318,52                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately          |
| HZ7-UEM-ENC-100-UG-C  | Upgrade: VMware User Environment Manager to Horizon 7 Enterprise: 100 Pack (CCU)                       | Pack da Utenti Concorrenti | € 43.185,20                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately         |
| HZ7-UEM-ENN-10-UG-C   | Upgrade: VMware User Environment Manager to Horizon 7 Enterprise: 10 Pack (Named Users)                | Pack da Utenti Nominali    | € 2.632,20                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 Named Users. SnS Required & Sold Separately                     |
| HZ7-UEM-ENN-100-UG-C  | Upgrade: VMware User Environment Manager to Horizon 7 Enterprise: 100 Pack (Named Users)               | Pack da Utenti Nominali    | € 26.322,00                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately                    |
| HZ7-VAD-ADC-10-UG-C   | Upgrade: VMware View Add-on to Horizon 7 Advanced (10 Pack CCU)  | Pack da Utenti Concorrenti | € 1.896,04                    |                                | Includes Horizon View Manager, Horizon Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately   |
| HZ7-VAD-ADC-100-UG-C  | Upgrade: VMware View Add-on to Horizon 7 Advanced (100 Pack CCU)                                       | Pack da Utenti Concorrenti | € 18.960,40                   |                                | Includes Horizon View Manager, Horizon Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately  |
| HZ7-VAD-ENC-10-UG-C   | Upgrade: VMware View Add-on to Horizon 7 Enterprise (10 Pack CCU)                                      | Pack da Utenti Concorrenti | € 3.479,64                    |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 10 concurrent connections. SnS Required & Sold Separately          |
| HZ7-VAD-ENC-100-UG-C  | Upgrade: VMware View Add-on to Horizon 7 Enterprise (100 Pack CCU)                                     | Pack da Utenti Concorrenti | € 34.796,40                   |                                | Includes Horizon View Manager, Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, Horizon for Linux, ThinApp, vRealize Operations for Horizon, App Volumes, User Environment Manager, vSphere Desktop, and vCenter Server Desktop for 100 concurrent connections. SnS Required & Sold Separately         |
| HZ7-VENT-ST10-UG-C  | Upgrade: VMware View 5 Enterprise 10 Pack to Horizon 7 Standard (10 Pack CCU)                          | Pack da Utenti Concorrenti | € 821,33                      |                                | Includes vSphere Desktop, Horizon View Manager, View Composer, Persona Management, ThinApp (Packager, Client, Workstation), and vCenter Desktop licensed for 10 concurrent connections. SnS Required & Sold Separately   |
| HZ7-VENT-ST100-UG-C   | Upgrade: VMware View 5 Enterprise 100 pack to Horizon 7 Standard (100 Pack CCU)                        | Pack da Utenti Concorrenti | € 8.213,32                    |                                | Includes vSphere Desktop, Horizon View Manager, View Composer, Persona Management, ThinApp (Packager, Client, Workstation), and vCenter Desktop licensed for 100 concurrent connections. SnS Required & Sold Separately  |
| HZ7-WSP-ADN-10-UG-C   | Upgrade: VMware Workspace to Horizon 7 Advanced: 10 Pack (Named Users)                                 | Pack da Utenti Nominali    | € 903,08                      |                                | Includes Horizon View Manager, VMware Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, Fusion Pro, vSphere Desktop, and vCenter Server Desktop for 10 Named Users. SnS Required & Sold Separately   |
| HZ7-WSP-ADN-100-UG-C  | Upgrade: VMware Workspace to Horizon 7 Advanced: 100 Pack (Named Users)                                | Pack da Utenti Nominali    | € 9.030,80                    |                                | Includes Horizon View Manager, VMware Mirage, vSAN, Identity Manager Standard Edition, Application Remoting, ThinApp, Fusion Pro, vSphere Desktop, and vCenter Server Desktop for 100 Named Users. SnS Required & Sold Separately  |
| NX-DC-ADEPL-UG-C  | Upgrade: VMware NSX Data Center Advanced to NSX Data Center Enterprise Plus per Processor              | Per CPU                    | € 2.743,48                    |                                | VMware NSX Data Center Enterprise Plus SnS is required and sold separately. Original Serial Number w/active SnS required.  |



| Appendice 4_Lotto 5D  |   |                            |                               |                                |  |
|---|---|----------------------------|-------------------------------|--------------------------------|--|
| Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |   |                            |                               |                                |  |
| Codice  | Prodotto  | Metrica                    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione  |
| NX-DC-ADEPLC-10-UG-C  | Upgrade: VMware NSX Data Center Advanced for Desktop to NSX Data Center Enterprise Plus for Desktop: 10 pack (CCU)      | Pack da Utenti Concorrenti | € 549,12                      |                                | VMware NSX Enterprise Plus SnS is required and sold separately. Original Serial Number w/active SnS required.  |
| NX-DC-ADEPLC-100-UG-C   | Upgrade: VMware NSX Data Center Advanced for Desktop to NSX Data Center Enterprise Plus for Desktop: 100 pack (CCU)     | Pack da Utenti Concorrenti | € 5.491,24                    |                                | VMware NSX Enterprise Plus SnS is required and sold separately. Original Serial Number w/active SnS required.  |
| NX-DC-ADV-C   | VMware NSX Data Center Advanced per Processor   | Per CPU                    | € 7.785,14                    |                                | SnS Required & Sold Separately.  |
| NX-DC-ADVC-10-C   | VMware NSX Data Center Advanced for Desktop: 10 Pack (CCU)  | Pack da Utenti Concorrenti | € 1.553,97                    |                                | SnS Required & Sold Separately.  |
| NX-DC-ADVC-100-C  | VMware NSX Data Center Advanced for Desktop: 100 Pack (CCU)   | Pack da Utenti Concorrenti | € 15.539,70                   |                                | SnS Required & Sold Separately.  |
| NX-DC-AK-C  | NSX Data Center Acceleration Kit for 6 processors   | Kit                        | € 38.363,80                   |                                | Limit 1 VMware NSX Data Center Acceleration Kit per customer site. Includes quantity of 6 VMware NSX Data Center Professional for 1 Processor and quantity of 6 VMware vRealize Network Insight Advanced for 1 processor. SnS is Required and sold separately. |
| NX-DC-ENEPL-UG-C  | Upgrade: VMware NSX Enterprise per Processor to NSX Data Center Enterprise Plus per Processor                           | Per CPU                    | € 1.074,28                    |                                | VMware NSX Data Center Enterprise Plus SnS is required and sold separately. Original Serial Number w/active SnS required.  |
| NX-DC-ENEPLC-10-UG-C  | Upgrade: VMware NSX Enterprise for Desktop to NSX Data Center Enterprise Plus for Desktop: 10 pack (CCU)                | Pack da Utenti Concorrenti | € 215,28                      |                                | VMware NSX Enterprise Plus for Desktop SnS is required and sold separately. Original Serial Number w/active SnS required.  |
| NX-DC-ENEPLC-100-UG-C   | Upgrade: VMware NSX Enterprise for Desktop to NSX Data Center Enterprise Plus for Desktop: 100 pack (CCU)               | Pack da Utenti Concorrenti | € 2.152,84                    |                                | VMware NSX Enterprise Plus for Desktop SnS is required and sold separately. Original Serial Number w/active SnS required.  |
| NX-DC-EPA10-C   | VMware vRealize Network Insight Enterprise Add-on to VMware NSX Data Center Enterprise Plus for Desktop: 10 Pack (CCU)  | Pack da Utenti Concorrenti | € 270,02                      |                                | VMware vRealize Network Insight Enterprise Add-on to VMware NSX Data Center Enterprise Plus for Desktop: 10 Pack (CCU). SnS is required and sold separately.   |
| NX-DC-EPA100-C  | VMware vRealize Network Insight Enterprise Add-on to VMware NSX Data Center Enterprise Plus for Desktop: 100 Pack (CCU) | Pack da Utenti Concorrenti | € 2.688,92                    |                                | VMware vRealize Network Insight Enterprise Add-on to VMware NSX Data Center Enterprise Plus for Desktop: 100 Pack (CCU). SnS is required and sold separately.  |
| NX-DC-EPL-AD-C  | VMware vRealize Network Insight Enterprise Add-on to VMware NSX Data Center Enterprise Plus (Per Processor)             | Per CPU                    | € 1.346,46                    |                                | VMware vRealize Network Insight Enterprise Add-on to VMware NSX Data Center Enterprise Plus. SnS is required and sold separately.  |
| NX-DC-EPL-C   | VMware NSX Data Center Enterprise Plus per Processor  | Per CPU                    | € 12.036,80                   |                                | SnS Required & Sold Separately.  |
| NX-DC-EPLC-10-C   | VMware NSX Data Center Enterprise Plus for Desktop: 10 Pack (CCU)   | Pack da Utenti Concorrenti | € 2.409,57                    |                                | SnS Required & Sold Separately.  |
| NX-DC-EPLC-100-C  | VMware NSX Data Center Enterprise Plus for Desktop: 100 Pack (CCU)  | Pack da Utenti Concorrenti | € 24.095,66                   |                                | SnS Required & Sold Separately.  |
| NX-DC-PF-C  | VMware NSX Data Center Professional per Processor   | Per CPU                    | € 5.659,32                    |                                | SnS Required & Sold Separately.  |
| NX-DC-PFADV-UG-C  | Upgrade: VMware NSX Data Center Professional to NSX Data Center Advanced per Processor                                  | Per CPU                    | € 1.373,88                    |                                | VMware NSX Data Center Advanced SnS is required and sold separately. Original Serial Number w/active SnS required.   |
| NX-DC-PFEPL-UG-C  | Upgrade: VMware NSX Data Center Professional to NSX Data Center Enterprise Plus per Processor                           | Per CPU                    | € 4.121,64                    |                                | VMware NSX Data Center Enterprise Plus SnS is required and sold separately. Original Serial Number w/active SnS required.  |
| NX-DC-STADV-UG-C  | Upgrade: VMware NSX Data Center Standard to NSX Data Center Advanced per Processor                                      | Per CPU                    | € 3.205,72                    |                                | VMware NSX Data Center Advanced SnS is required and sold separately. Original Serial Number w/active SnS required.   |
| NX-DC-STD-C   | VMware NSX Data Center Standard per Processor   | Per CPU                    | € 2.830,72                    |                                | SnS Required & Sold Separately.  |
| NX-DC-STDPF-UG-C  | Upgrade: VMware NSX Data Center Standard to NSX Data Center Professional per Processor                                  | Per CPU                    | € 1.827,56                    |                                | VMware NSX Data Center Professional SnS is required and sold separately. Original Serial Number w/active SnS required.   |
| NX-DC-STEPL-UG-C  | Upgrade: VMware NSX Data Center Standard to NSX Data Center Enterprise Plus per Processor                               | Per CPU                    | € 5.953,48                    |                                | VMware NSX Data Center Enterprise Plus SnS is required and sold separately. Original Serial Number w/active SnS required.  |
| NX-DCADV-LE-C   | VMware NSX Data Center Advanced per Processor (Limited Export)  | Per CPU                    | € 7.785,14                    |                                | Restricted Countries SKU. SnS Required & Sold Separately.  |
| NX-DCRB-25VM-C  | VMware NSX Data Center for Remote Office Branch Office (25 VM)  | Pack da 25 VM              | € 21.619,57                   |                                | SnS Required & Sold Separately.  |
| PIC-A10-GW-C  | VMware Pulse IoT Center Gateway Starter Kit (Includes 10 Gateways)  | Kit                        | € 2.715,54                    |                                | VMware Pulse IoT Center 10 Gateways. SnS Required & Sold Separately.   |
| PIC-A100-CD-C   | VMware Pulse IoT Center Connected Devices Starter Kit (Includes 100 Connected Devices)                                  | Kit                        | € 814,66                      |                                | VMware Pulse IoT Center 100 Connected Devices. SnS Required & Sold Separately.   |
| PIC-CD-C  | VMware Pulse IoT Center Add-on for Connected Device License   | Per device                 | € 9,22                        |                                | VMware Pulse IoT Center Connected Devices. This SKU requires previous purchase of VMware Pulse IoT Center Connected Devices Starter Kit (Includes 100 Connected Devices). SnS Required & Sold Separately.  |
| PIC-GW-C  | VMware Pulse IoT Center Add-on for Single Gateway License   | Per singolo gateway        | € 271,56                      |                                | VMware Pulse IoT Center Gateway. This SKU requires previous purchase of VMware Pulse IoT Center Gateway Starter Kit (Includes 10 Gateways). SnS Required & Sold Separately.  |
| PIC-STR-C   | VMware Pulse IoT Center Starter Kit (Includes 50 Gateway & 500 Connected Devices)                                       | Kit                        | € 17.675,08                   |                                | VMware Pulse IoT Center Starter Kit. SnS Required & Sold Separately. On premise deployment services recommended.   |





| Appendice 4_Lotto 5D<br>Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |   |                            |                               |                                |   |
|---|---|----------------------------|-------------------------------|--------------------------------|---|
| Codice  | Prodotto  | Metrica                    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione   |
| ST6-AD-C  | VMware vSAN 6 Advanced for 1 processor  | Per CPU                    | € 5.832,19                    |                                | SnS is required and sold separately. Requires vSphere 6 or higher.  |
| ST6-AD-D10-C  | VMware vSAN 6 Advanced for Desktop 10 Pack (CCU)  | Pack da Utenti Concorrenti | € 1.451,06                    |                                | SnS is required and sold separately. Requires vSphere 6 or higher. For VDI workload only.   |
| ST6-AD-D100-C   | VMware vSAN 6 Advanced for Desktop 100 Pack (CCU)   | Pack da Utenti Concorrenti | € 14.517,39                   |                                | SnS is required and sold separately. Requires vSphere 6 or higher. For VDI workload only.   |
| ST6-AD-EN-UG-C  | Upgrade: VMware vSAN 6 Advanced for 1 processor to vSAN 6 Enterprise for 1 processor  | Per CPU                    | € 1.416,68                    |                                | SnS is required and sold separately. Requires vSphere 6 or higher.  |
| ST6-ADEN-D10-UG-C   | Upgrade: VMware vSAN 6 Advanced for Desktop to vSAN 6 Enterprise for Desktop : 10 Pack (CCU)  | Pack da Utenti Concorrenti | € 286,33                      |                                | SnS is required and sold separately. Requires vSphere 6 or higher. For VDI workload only.   |
| ST6-ADEN-D100-UG-C  | Upgrade: VMware vSAN 6 Advanced for Desktop to vSAN 6 Enterprise for Desktop : 100 Pack (CCU)   | Pack da Utenti Concorrenti | € 2.863,32                    |                                | SnS is required and sold separately. Requires vSphere 6 or higher. For VDI workload only.   |
| ST6-ED-HA10-C   | VMware vSAN 6 Enterprise for Desktop - Horizon Add-on 10 Pack (CCU)   | Pack da Utenti Concorrenti | € 481,47                      |                                | Requires original VMware Horizon 7 Advanced or VMware Horizon 7 Enterprise (Named User or CCU) license with active SnS. Add-on SKU (CCU) can be used for either VMware Horizon 7 Named or CCU license. SNS is required and sold separately.   |
| ST6-ED-HA100-C  | VMware vSAN 6 Enterprise for Desktop - Horizon Add-on 100 Pack (CCU)  | Pack da Utenti Concorrenti | € 4.814,74                    |                                | Requires original VMware Horizon 7 Advanced or VMware Horizon 7 Enterprise (Named User or CCU) license with active SnS. Add-on SKU (CCU) can be used for either VMware Horizon 7 Named or CCU license. SNS is required and sold separately.   |
| ST6-EN-C  | VMware vSAN 6 Enterprise for 1 processor  | Per CPU                    | € 8.015,65                    |                                | SnS is required and sold separately. Requires vSphere 6 or higher.  |
| ST6-EN-D10-C  | VMware vSAN 6 Enterprise for Desktop 10 Pack (CCU)  | Pack da Utenti Concorrenti | € 1.842,09                    |                                | SnS is required and sold separately. Requires vSphere 6 or higher. For VDI workload only.   |
| ST6-EN-D100-C   | VMware vSAN 6 Enterprise for Desktop 100 Pack (CCU)   | Pack da Utenti Concorrenti | € 18.420,93                   |                                | SnS is required and sold separately. Requires vSphere 6 or higher. For VDI workload only.   |
| ST6-RB-25VM-C   | VMware vSAN 6 Standard for Remote Office Branch Office (25 VM pack)   | Pack da 25 VM              | € 18.162,09                   |                                | SnS is Required and sold separately. Requires vSphere 6 or higher. VMware vSAN 6 Standard for Remote Office Branch Office includes 25 VMs of vSAN Standard. Customer can deploy a maximum of 25 VMs per Remote Office/Branch Office site.     |
| ST6-RB-ADEN-25-UG-C   | Upgrade: VMware vSAN 6 Advanced for Remote Office Branch Office (25 VM pack) to VMware vSAN 6 Enterprise for Remote Office Branch Office (25 VM pack) | Pack da 25 VM              | € 7.143,32                    |                                | SnS is required and sold separately.  |
| ST6-RB-ADV-25-UG-C  | Upgrade: VMware vSAN 6 Standard for Remote Office Branch Office (25 VM pack) to VMware vSAN 6 Advanced for Remote Office Branch Office (25 VM pack)   | Pack da 25 VM              | € 7.049,16                    |                                | SnS is required and sold separately.  |
| ST6-RBAD-25-C   | VMware vSAN 6 Advanced for Remote Office Branch Office (25 VM pack)   | Pack da 25 VM              | € 29.079,37                   |                                | SNS is Required and sold separately. Requires vSphere 6 or higher. VMware vSAN 6 Advanced for Remote Office Branch Office includes 25 VMs of vSAN Advanced. Customer can deploy a maximum of 25 VMs per Remote Office/Branch Office site.     |
| ST6-RBEN-25-C   | VMware vSAN 6 Enterprise for Remote Office Branch Office (25 VM pack)   | Pack da 25 VM              | € 40.140,70                   |                                | SNS is required and sold separately. Requires vSphere 6 or higher. VMware vSAN 6 Enterprise for Remote Office Branch Office includes 25 VMs of vSAN Enterprise. Customer can deploy a maximum of 25 VMs per Remote Office/Branch Office site. |
| ST6-RBEN-25-UG-C  | Upgrade: VMware vSAN 6 Standard for Remote Office Branch Office (25 VM pack) to VMware vSAN 6 Enterprise for Remote Office Branch Office (25 VM pack) | Pack da 25 VM              | € 14.166,80                   |                                | SnS is required and sold separately.  |
| ST6-ST-AD-UG-C  | Upgrade: VMware vSAN 6 Standard for 1 processor to vSAN 6 Advanced for 1 processor  | Per CPU                    | € 1.416,68                    |                                | SnS is required and sold separately. Requires vSphere 6 or higher.  |
| ST6-ST-EN-UG-C  | Upgrade: VMware vSAN 6 Standard for 1 processor to vSAN 6 Enterprise for 1 processor  | Per CPU                    | € 2.829,08                    |                                | SnS is required and sold separately. Requires vSphere 6 or higher.  |
| ST6-STAD-D10-UG-C   | Upgrade: VMware vSAN 6 Standard for Desktop to vSAN 6 Advanced for Desktop : 10 Pack (CCU)  | Pack da Utenti Concorrenti | € 436,99                      |                                | SnS is required and sold separately. Requires vSphere 6 or higher. For VDI workload only.   |
| ST6-STAD-D100-UG-C  | Upgrade: VMware vSAN 6 Standard for Desktop to vSAN 6 Advanced for Desktop : 100 Pack (CCU)   | Pack da Utenti Concorrenti | € 4.327,08                    |                                | SnS is required and sold separately. Requires vSphere 6 or higher. For VDI workload only.   |
| ST6-STEN-D10-UG-C   | Upgrade: VMware vSAN 6 Standard for Desktop to vSAN 6 Enterprise for Desktop : 10 Pack (CCU)  | Pack da Utenti Concorrenti | € 686,94                      |                                | SnS is required and sold separately. Requires vSphere 6 or higher. For VDI workload only.   |
| ST6-STEN-D100-UG-C  | Upgrade: VMware vSAN 6 Standard for Desktop to vSAN 6 Enterprise for Desktop : 100 Pack (CCU)   | Pack da Utenti Concorrenti | € 6.869,40                    |                                | SnS is required and sold separately. Requires vSphere 6 or higher. For VDI workload only.   |
| ST6-VSAN-C  | VMware vSAN 6 Standard for 1 processor  | Per CPU                    | € 3.633,20                    |                                | SnS is required and sold separately. Requires vSphere 6 or higher.  |
| ST6-VSDT10-C  | VMware vSAN 6 Standard for Desktop 10 Pack (CCU)  | Pack da Utenti Concorrenti | € 779,87                      |                                | SnS is required and sold separately. Requires vSphere 6 or higher. For VDI workload only.   |
| ST6-VSDT100-C   | VMware vSAN 6 Standard for Desktop 100 Pack (CCU)   | Pack da Utenti Concorrenti | € 7.787,40                    |                                | SnS is required and sold separately. Requires vSphere 6 or higher. For VDI workload only.   |
| THIN5-100PK-C   | VMware ThinApp 5 Client Licenses 100 Pack   | Pack da 100 licenze client | € 2.656,70                    |                                | Includes 100 ThinApp Client licenses. SnS Required and Sold Separately.   |
| THIN5-STE-C   | VMware ThinApp 5 Suite  | Pack da 50 licenze client  | € 6.982,79                    |                                | Includes 1 ThinApp Packager, 50 ThinApp Client licenses, and 1 Workstation license (for admin usage). SnS Required and Sold Separately.   |
| UEM-CCU-10-C  | VMware User Environment Manager: 10 Pack (CCU)  | Pack da Utenti Concorrenti | € 729,70                      |                                | Includes VMware User Environment Manager licensed for 10 concurrent users. SnS required & sold separately.  |
| UEM-CCU-100-C   | VMware User Environment Manager: 100 Pack (CCU)   | Pack da Utenti Concorrenti | € 7.292,48                    |                                | Includes VMware User Environment Manager licensed for 100 concurrent users. SnS required & sold separately.   |
| UEM-NU-10-C   | VMware User Environment Manager: 10 Pack (Named Users)  | Pack da Utenti Nominali    | € 437,09                      |                                | Includes VMware User Environment Manager licensed for 10 named users. SnS required & sold separately.   |



| Appendice 4_Lotto 5D<br>Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |   |                                  |                               |                                |  |
|---|---|----------------------------------|-------------------------------|--------------------------------|--|
| Codice  | Prodotto  | Metrica                          | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione  |
| UEM-NU-100-C  | VMware User Environment Manager: 100 Pack (Named Users)   | Pack da Utenti Nominali          | € 4.377,70                    |                                | Includes VMware User Environment Manager licensed for 100 named users. SnS required & sold separately.   |
| VC-SRM8-25E-C   | VMware Site Recovery Manager 8 Enterprise (25 VM Pack)  | Pack da 25 VM                    | € 18.105,77                   |                                | SnS is required and sold separately. Requires vSphere 6 or higher.   |
| VC-SRM8-25S-C   | VMware Site Recovery Manager 8 Standard (25 VM Pack)  | Pack da 25 VM                    | € 7.115,71                    |                                | SnS is required and sold separately. SKU limited to quantity due to SRM Standard 75 VM maximum limitation. Cannot mix SRM Enterprise and Standard licenses.  |
| VC-SRM8-25SE-UG-C   | Upgrade: VMware Site Recovery Manager 8 Standard to Site Recovery Manager Enterprise (25 VM Pack)                               | Pack da 25 VM                    | € 7.074,84                    |                                | Site Recovery Manager Enterprise SnS is required. Original Serial Number w/active SnS required.  |
| VCS6-FND-C  | VMware vCenter Server 6 Foundation for vSphere up to 4 hosts (Per Instance)   | Per istanza                      | € 2.803,11                    |                                | SnS is required and sold separately.   |
| VCS6-FND-STD-UG-C   | Upgrade: VMware vCenter Server 6 Foundation to vCenter Server 6 Standard  | Per istanza                      | € 4.250,04                    |                                | VMware vCenter Server Standard SnS is Required and sold separately. Original FAC or Serial Number w/active SnS required.   |
| VCS6-STD-C  | VMware vCenter Server 6 Standard for vSphere 6 (Per Instance)   | Per istanza                      | € 8.747,21                    |                                | SnS is required and sold separately.   |
| VR-BCLADV-C   | VMware vRealize Business for Cloud 7 Advanced (Per CPU)   | Per CPU                          | € 4.373,55                    |                                | vRealize Business for Cloud 7 Advanced offers costing, pricing, and consumptions analysis for both private and public cloud. It also offers Cloud Comparison feature and advanced features including Role-Based Showback and quantifying private cloud reclamation opportunities. SnS Required & Sold Separately   |
| VR-BCLADV-25-C  | VMware vRealize Business for Cloud 7 Advanced (25 OSI)  | Per istanza di sistema operativo | € 7.288,58                    |                                | vRealize Business for Cloud 7 Advanced offers costing, pricing, and consumptions analysis for both private and public cloud. It also offers Cloud Comparison feature and advanced features including Role-Based Showback and quantifying private cloud reclamation opportunities. SnS Required & Sold Separately   |
| VR-CODE2C-C   | VMware vRealize Code Stream 2 (Per CPU)   | Per CPU                          | € 8.004,62                    |                                | vRealize Code Stream accelerates application releases for business agility. It extends the agility provided by Continuous Integration into Continuous Delivery to enable frequent, reliable software releases, while reducing operational risks. Licensed on a per CPU socket. SnS Required & Sold Separately.   |
| VR-CODE2O-C   | VMware vRealize Code Stream 2 (Per OSI)   | Per istanza di sistema operativo | € 799,79                      |                                | Minimum initial purchase of 25 OSIs required. vRealize Code Stream accelerates application releases for business agility. It extends the agility provided by Continuous Integration into Continuous Delivery to enable frequent, reliable software releases, while reducing operational risks. Licensed on a per OSI socket. SnS Required & Sold Separately.   |
| VR-LIS4-CPU-C   | VMware vRealize Log Insight 4 per CPU   | Per CPU                          | € 2.190,10                    |                                | VMware vRealize Log Insight 4 collects, analyzes and searches log data from virtual and physical end points, including physical servers, virtual machines, vSphere hosts, network devices, storage arrays, or any other system generating log data. It provides Cluster Scalability, Dashboard summary, Proactive analytics, Custom API ingestion, Windows agent monitoring and support for content packs. This SKU is licensed on a per CPU socket. SnS Required & Sold Separately. |
| VR-LIS4O-25-C   | VMware vRealize Log Insight 4 (25 OSI Pack)   | Per istanza di sistema operativo | € 7.293,08                    |                                | VMware vRealize Log Insight 4 is licensed per Operating System Instance (OSI). Collect, analyze and search unlimited amounts of log data generated from an OS Instance (physical server, virtual machine, vSphere host, network device, storage array, or any other system generating log data). SnS Required & Sold Separately.   |
| VR-NI-ANX10-C   | VMware vRealize Network Insight Advanced (10 pack CCU)  | Pack da Utenti Concorrenti       | € 367,10                      |                                | SnS required & sold separately.  |
| VR-NI-ANX100-C  | VMware vRealize Network Insight Advanced (100 pack CCU)   | Pack da Utenti Concorrenti       | € 3.666,52                    |                                | SnS required & sold separately.  |
| VR-NI-ANXC-C  | VMware vRealize Network Insight Advanced (per CPU)  | Per CPU                          | € 1.831,06                    |                                | SnS required & sold separately.  |
| VR-NI-ENX10-C   | VMware vRealize Network Insight Enterprise (10 pack CCU)  | Pack da Utenti Concorrenti       | € 635,31                      |                                | SnS required & sold separately.  |
| VR-NI-ENX100-C  | VMware vRealize Network Insight Enterprise (100 pack CCU)   | Pack da Utenti Concorrenti       | € 6.359,83                    |                                | SnS required & sold separately.  |
| VR-NI-ENXC-C  | VMware vRealize Network Insight Enterprise (per CPU)  | Per CPU                          | € 3.180,98                    |                                | SnS required & sold separately.  |
| VR-NI-RBAD25-C  | VMware vRealize Network Insight Remote Office Branch Office (25 VM pack)  | Pack da 25 VM                    | € 5.133,93                    |                                | SnS is required & sold separately.   |
| VR-NI-UG-AENX10-UG-C  | Upgrade: VMware vRealize Network Insight Advanced (10 pack CCU) to VMware vRealize Network Insight Enterprise (10 pack CCU)     | Pack da Utenti Concorrenti       | € 174,20                      |                                | SnS required & sold separately.  |
| VR-NI-UG-AENX100-UG-C   | Upgrade: VMware vRealize Network Insight Advanced (100 pack CCU) to VMware vRealize Network Insight Enterprise (100 pack CCU)   | Pack da Utenti Concorrenti       | € 1.741,96                    |                                | SnS required & sold separately.  |
| VR-NI-UG-AENXC-UG-C   | Upgrade: VMware vRealize Network Insight Advanced for 1 processor to VMware vRealize Network Insight Enterprise for 1 processor | Per CPU                          | € 868,84                      |                                | SnS required & sold separately.  |
| VR-OST5-DC-C  | VMware Integrated OpenStack Data Center Edition for 1 processor   | Per CPU                          | € 1.409,85                    |                                | SnS is required and sold separately.   |
| VR18-AADO-ADV2-UG-C   | Upgrade: VMware vRealize Automation 7 Advanced (25 OSI) to VMware vRealize Suite 2018 Advanced (2 PLU)                          | Per istanza di sistema operativo | € 5.320,04                    |                                | vRealize Suite 2018 Advanced (2 PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.   |



| Appendice 4_Lotto 5D<br>Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |  |  |                               |                                |   |
|---|--|--|-------------------------------|--------------------------------|---|
| Codice  | Prodotto   | Metrica  | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione   |
| VR18-AADO-ENT-UG-C  | Upgrade: VMware vRealize Automation 7 Advanced (25 OSI) to VMware vRealize Suite 2018 Enterprise (Per PLU)                                 | Per istanza di sistema operativo                                 | € 787,95                      |                                | vRealize Suite 2018 Enterprise (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-AADO-ENT2-UG-C   | Upgrade: VMware vRealize Automation 7 Enterprise (25 OSI) to VMware vRealize Suite 2018 Enterprise (2 PLU)                                 | Per istanza di sistema operativo                                 | € 3.334,12                    |                                | vRealize Suite 2018 Enterprise (2 PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-ADV-C  | VMware vRealize Suite 2018 Advanced (Per PLU)  | Per PLU, che coincide con una CPU o 15 sistemi operativi gestiti | € 9.126,28                    |                                | Each vRealize Suite 2018 Advanced contains vRealize Log Insight, vRealize Business for Cloud Advanced, vRealize Automation Advanced, vRealize Operations Advanced and vRealize Suite Lifecycle Manager. Each Portable License Unit (PLU) enables management of unlimited VMs on a vSphere CPU or 15 VMs on other physical hardware and supported public clouds. SnS Required & Sold Separately.       |
| VR18-ADV-ENT-UG-C   | Upgrade: VMware vRealize Suite 2018 Advanced (Per PLU) to VMware vRealize Suite 2018 Enterprise (Per PLU)                                  | Per PLU, che coincide con una CPU o 15 sistemi operativi gestiti | € 1.416,68                    |                                | vRealize Suite 2018 Enterprise (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-BCLC-ADV-UG-C  | Upgrade: VMware vRealize Business for Cloud 7 Advanced (Per CPU) to VMware vRealize Suite 2018 Advanced (Per PLU)                          | Per CPU  | € 3.077,32                    |                                | vRealize Suite 2018 Advanced (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-BCLC-ENT-UG-C  | Upgrade: VMware vRealize Business for Cloud 7 Advanced (Per CPU) to VMware vRealize Suite 2018 Enterprise (Per PLU)                        | Per CPU  | € 4.446,92                    |                                | vRealize Suite 2018 Enterprise (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-BCLO-ADV-UG-C  | Upgrade: VMware vRealize Business for Cloud 7 Advanced (25 OSI) to VMware vRealize Suite 2018 Advanced (Per PLU)                           | Per istanza di sistema operativo                                 | € 1.194,12                    |                                | vRealize Suite 2018 Advanced (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-BCLO-ENT-UG-C  | Upgrade: VMware vRealize Business for Cloud 7 Advanced (25 OSI) to VMware vRealize Suite 2018 Enterprise (Per PLU)                         | Per istanza di sistema operativo                                 | € 2.563,72                    |                                | vRealize Suite 2018 Enterprise (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-ENT-C  | VMware vRealize Suite 2018 Enterprise (Per PLU)  | Per PLU, che coincide con una CPU o 15 sistemi operativi gestiti | € 11.252,11                   |                                | Each vRealize Suite 2018 Enterprise contains vRealize Log Insight, vRealize Business for Cloud Advanced, vRealize Automation Enterprise, vRealize Operations Enterprise and vRealize Suite Lifecycle Manager. Each Portable License Unit (PLU) enables management of unlimited VMs on a vSphere CPU or 15 VMs on other physical hardware and supported public clouds. SnS Required & Sold Separately. |
| VR18-LI4C-ADV-UG-C  | Upgrade: VMware vRealize Log Insight 4 (Per CPU) to VMware vRealize Suite 2018 Advanced (Per PLU)  | Per CPU  | € 4.489,72                    |                                | vRealize Suite 2018 Advanced (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-LI4C-ENT-UG-C  | Upgrade: VMware vRealize Log Insight 4 (Per CPU) to VMware vRealize Suite 2018 Enterprise (Per PLU)  | Per CPU  | € 5.859,32                    |                                | vRealize Suite 2018 Enterprise (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-LI4C-STD-UG-C  | Upgrade: VMware vRealize Log Insight 4 (Per CPU) to VMware vRealize Suite 2018 Standard (Per PLU)  | Per CPU  | € 2.110,04                    |                                | vRealize Suite 2018 Standard (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-LI4O-ADV-UG-C  | Upgrade: VMware vRealize Log Insight 4 (25 OSI) to VMware vRealize Suite 2018 Advanced (Per PLU)   | Per istanza di sistema operativo                                 | € 1.185,56                    |                                | vRealize Suite 2018 Advanced (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-LI4O-ENT-UG-C  | Upgrade: VMware vRealize Log Insight 4 (25 OSI) to VMware vRealize Suite 2018 Enterprise (Per PLU)   | Per istanza di sistema operativo                                 | € 2.563,72                    |                                | vRealize Suite 2018 Enterprise (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-LI4O-STD2-UG-C   | Upgrade: VMware vRealize Log Insight 4 (25 OSI) to VMware vRealize Suite 2018 Standard (2 PLU)   | Per istanza di sistema operativo                                 | € 2.324,04                    |                                | vRealize Suite 2018 Standard (2 PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OADC-ADV-UG-C  | Upgrade: VMware vRealize Operations 7 Advanced (Per CPU) to VMware vRealize Suite 2018 Advanced (Per PLU)                                  | Per CPU  | € 3.308,44                    |                                | vRealize Suite 2018 Advanced (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OADC-ENT-UG-C  | Upgrade: VMware vRealize Operations 7 Advanced (Per CPU) to VMware vRealize Suite 2018 Enterprise (Per PLU)                                | Per CPU  | € 4.678,04                    |                                | vRealize Suite 2018 Enterprise (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OADC-STD-UG-C  | Upgrade: VMware vRealize Operations 7 Advanced (Per CPU) to VMware vRealize Suite 2018 Standard (Per PLU)                                  | Per CPU  | € 928,76                      |                                | vRealize Suite 2018 Standard (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OADO-ADV2-UG-C   | Upgrade: VMware vRealize Operations 7 Advanced (25 OSI) to VMware vRealize Suite 2018 Advanced (2 PLU)                                     | Per istanza di sistema operativo                                 | € 5.320,04                    |                                | vRealize Suite 2018 Advanced (2 PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OADO-ENT-UG-C  | Upgrade: VMware vRealize Operations 7 Advanced (25 OSI) to VMware vRealize Suite 2018 Enterprise (Per PLU)                                 | Per istanza di sistema operativo                                 | € 787,95                      |                                | vRealize Suite 2018 Enterprise (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OADO-STD2-UG-C   | Upgrade: VMware vRealize Operations 7 Advanced (25 OSI) to VMware vRealize Suite 2018 Standard (2 PLU)                                     | Per istanza di sistema operativo                                 | € 554,26                      |                                | vRealize Suite 2018 Standard (2 PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OENO-AAM3-UG-C   | Upgrade: VMware vRealize Operations 7 Enterprise (25 OSI) to VMware vRealize Suite 2018 Advanced and Application Monitoring Add-On (3 PLU) | Per istanza di sistema operativo                                 | € 5.525,48                    |                                | vRealize Suite 2018 Advanced (3 PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |



| Appendice 4_Lotto 5D  |  |  |                               |                                |   |
|---|--|--|-------------------------------|--------------------------------|---|
| Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |  |  |                               |                                |   |
| Codice  | Prodotto   | Metrica  | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione   |
| VR18-OENO-ENT3-UG-C   | Upgrade: VMware vRealize Operations 7 Enterprise (25 OSI) to VMware vRealize Suite 2018 Enterprise (3 PLU)                                 | Per istanza di sistema operativo                                 | € 5.482,68                    |                                | vRealize Suite 2018 Enterprise (3 PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OENO-SAM4-UG-C   | Upgrade: VMware vRealize Operations 7 Enterprise (25 OSI) to VMware vRealize Suite 2018 Standard and Application Monitoring Add-On (4 PLU) | Per istanza di sistema operativo                                 | € 3.308,44                    |                                | vRealize Suite 2018 Standard (4 PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OIC-ADV-UG-C   | Upgrade: VMware vRealize Operations Insight 6 (Per CPU) to VMware vRealize Suite 2018 Advanced (Per PLU)                                   | Per CPU  | € 4.018,92                    |                                | vRealize Suite 2018 Advanced (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OIC-ENT-UG-C   | Upgrade: VMware vRealize Operations Insight 6 (Per CPU) to VMware vRealize Suite 2018 Enterprise (Per PLU)                                 | Per CPU  | € 5.397,08                    |                                | vRealize Suite 2018 Enterprise (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OIC-STD-UG-C   | Upgrade: VMware vRealize Operations Insight 6 (Per CPU) to VMware vRealize Suite 2018 Standard (Per PLU)                                   | Per CPU  | € 1.639,24                    |                                | vRealize Suite 2018 Standard (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OSTC-ADV-UG-C  | Upgrade: VMware vRealize Operations 7 Standard (Per CPU) to VMware vRealize Suite 2018 Advanced (Per PLU)                                  | Per CPU  | € 4.729,40                    |                                | vRealize Suite 2018 Advanced (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OSTC-ENT-UG-C  | Upgrade: VMware vRealize Operations 7 Standard (Per CPU) to VMware vRealize Suite 2018 Enterprise (Per PLU)                                | Per CPU  | € 6.099,00                    |                                | vRealize Suite 2018 Enterprise (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OSTC-STD-UG-C  | Upgrade: VMware vRealize Operations 7 Standard (Per CPU) to VMware vRealize Suite 2018 Standard (Per PLU)                                  | Per CPU  | € 2.341,16                    |                                | vRealize Suite 2018 Standard (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OSTV-ADV-UG-C  | Upgrade: VMware vRealize Operations 7 Standard (25 VM Pack) to VMware vRealize Suite 2018 Advanced (Per PLU)                               | Pack da 25 VM  | € 2.957,48                    |                                | vRealize Suite 2018 Advanced (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OSTV-ENT-UG-C  | Upgrade: VMware vRealize Operations 7 Standard (25 VM Pack) to VMware vRealize Suite 2018 Enterprise (Per PLU)                             | Pack da 25 VM  | € 4.335,64                    |                                | vRealize Suite 2018 Enterprise (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OSTV-STD-UG-C  | Upgrade: VMware vRealize Operations 7 Standard (25 VM Pack) to VMware vRealize Suite 2018 Standard (Per PLU)                               | Pack da 25 VM  | € 577,37                      |                                | vRealize Suite 2018 Standard (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OSTVC-ADV-UG-C   | Upgrade: VMware vRealize Operations 7 Standard - vSOM Entitlement (Per CPU) to VMware vRealize Suite 2018 Advanced (Per PLU)               | Per CPU  | € 5.183,08                    |                                | vRealize Suite 2018 Advanced (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OSTVC-ENT-UG-C   | Upgrade: VMware vRealize Operations 7 Standard - vSOM Entitlement (Per CPU) to VMware vRealize Suite 2018 Enterprise (Per PLU)             | Per CPU  | € 6.569,80                    |                                | vRealize Suite 2018 Enterprise (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-OSTVC-STD-UG-C   | Upgrade: VMware vRealize Operations 7 Standard - vSOM Entitlement (Per CPU) to VMware vRealize Suite 2018 Standard (Per PLU)               | Per CPU  | € 2.829,08                    |                                | vRealize Suite 2018 Standard (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-STD-C  | VMware vRealize Suite 2018 Standard (Per PLU)  | Per PLU, che coincide con una CPU o 15 sistemi operativi gestiti | € 5.442,10                    |                                | Each vRealize Suite 2018 Standard contains vRealize Log Insight, vRealize Operations Advanced and vRealize Suite Lifecycle Manager. Each Portable License Unit (PLU) enables management of unlimited VMs on a vSphere CPU or 15 VMs on other physical hardware and supported public clouds. SnS Required & Sold Separately.                                       |
| VR18-STD-ADV-UG-C   | Upgrade: VMware vRealize Suite 2018 Standard (Per PLU) to VMware vRealize Suite 2018 Advanced (Per PLU)                                    | Per PLU, che coincide con una CPU o 15 sistemi operativi gestiti | € 2.383,96                    |                                | vRealize Suite 2018 Advanced (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR18-STD-ENT-UG-C   | Upgrade: VMware vRealize Suite 2018 Standard (Per PLU) to VMware vRealize Suite 2018 Enterprise (Per PLU)                                  | Per PLU, che coincide con una CPU o 15 sistemi operativi gestiti | € 3.753,56                    |                                | vRealize Suite 2018 Enterprise (Per PLU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR7-ATAD-ATEN-UG-C  | Upgrade: VMware vRealize Automation 7 Advanced to VMware vRealize Automation 7 Enterprise (25 OSI Pack)                                    | Per istanza di sistema operativo                                 | € 4.729,40                    |                                | VMware vRealize Automation 7 Enterprise SnS is Required. Original Serial Number w/active SnS required.  |
| VR7-ATAD25-C  | VMware vRealize Automation 7 Advanced (25 OSI Pack)  | Per istanza di sistema operativo                                 | € 10.039,50                   |                                | vRealize Automation Advanced enables authorized users to access standardized IT services through a secure self-service portal, acting as a service governor and helping enforce business and IT policies throughout the service lifecycle. Sold in 25 OSI packs. SnS is required and sold separately.   |
| VR7-ATEN25-C  | VMware vRealize Automation 7 Enterprise (25 OSI Pack)  | Per istanza di sistema operativo                                 | € 17.385,46                   |                                | vRealize Automation Enterprise transforms infrastructure and application delivery by enabling deployment automation and self-service provisioning for multi-tier applications into hybrid cloud environments. Includes vRealize Automation for Server and Application Director for Release Automation. Sold in 25 OSI packs. SnS is required and sold separately. |
| VR7-AUTDT25-C   | VMware vRealize Automation 7 for Desktop per CCU (25 Pack)   | Pack da Utenti Concorrenti                                       | € 4.854,58                    |                                | License for 25 managed desktops. Minimum initial purchase quantity of 12 (300 managed desktop metric). SnS is required and sold separately.   |





| Appendice 4_Lotto 5D<br>Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |  |                                  |                               |                                |  |
|---|--|----------------------------------|-------------------------------|--------------------------------|--|
| Codice  | Prodotto   | Metrica                          | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione  |
| VR7-OADC-C  | VMware vRealize Operations 7 Advanced (Per CPU)  | Per CPU                          | € 4.014,52                    |                                | This edition of the vRealize Operations provides operations management across physical, virtual, and cloud infrastructures, supported by 3rd party management packs. It performs capacity optimization, performance analytics, policy management, dependency mapping, storage visibility and OS monitoring. It also provides customizable UIs, operations dashboards and a resilient platform. It includes VMware vRealize Operations Manager. SnS is required and sold separately.  |
| VR7-OADO-OENO-UG-C  | Upgrade: VMware vRealize Operations 7 Advanced (25 OSI Pack) to vRealize Operations 7 Enterprise (25 OSI Pack)                 | Per istanza di sistema operativo | € 9.886,80                    |                                | vRealize Operations 7 Enterprise SnS is Required. Original Serial Number w/active SnS required.  |
| VR7-OADO25-C  | VMware vRealize Operations 7 Advanced (25 OSI Pack)  | Per istanza di sistema operativo | € 10.039,50                   |                                | This edition of the vRealize Operations provides operations management across physical, virtual, and cloud infrastructures, supported by 3rd party management packs. It performs capacity optimization, performance analytics, policy management, dependency mapping, storage visibility and OS monitoring. It also provides customizable UIs, operations dashboards and a resilient platform. It includes VMware vRealize Operations Manager. Sold in 25 OSI packs. SnS is required and sold separately.  |
| VR7-OENO25-C  | VMware vRealize Operations 7 Enterprise (25 OSI Pack)  | Per istanza di sistema operativo | € 25.277,44                   |                                | This edition of the vRealize Operations provides operations management across physical, virtual, and cloud infrastructures and business-critical applications, supported by 3rd party management packs. It performs capacity optimization, performance analytics, policy management, dependency mapping, storage visibility, OS monitoring and application monitoring. It also provides customizable UIs, operations dashboards and a resilient platform. It includes VMware vRealize Operations Manager. Sold in 25 OSI packs. SnS is required and sold separately. |
| VR7-OSTC-C  | VMware vRealize Operations 7 Standard (Per CPU)  | Per CPU                          | € 1.815,53                    |                                | This edition of the vRealize Operations provides operations management for vSphere environments. It performs capacity optimization, performance analytics and policy management. It also provides customizable UIs and operations dashboards. It includes part of the VMware vRealize Operations Manager component of the Suite. SnS is required and sold separately.  |
| VR7-OSTC-OADC-UG-C  | Upgrade: VMware vRealize Operations 7 Standard (Per CPU) to VMware vRealize Operations 7 Advanced (Per CPU)                    | Per CPU                          | € 1.416,68                    |                                | VMware vRealize Operations 7 Advanced (Per CPU) SnS is Required. Original FAC or Serial Number w/active SnS required.  |
| VR7-OSTCVS-OADC-UG-C  | Upgrade: VMware vRealize Operations 7 Standard - vSOM Entitlement (Per CPU) to VMware vRealize Operations 7 Advanced (Per CPU) | Per CPU                          | € 1.887,48                    |                                | VMware vRealize Operations 7 Advanced (Per CPU) SnS is Required. Original FAC or Serial Number w/active SnS required   |
| VR7-OSTV-OADO-UG-C  | Upgrade: VMware vRealize Operations 7 Standard (25 VM Pack) to vRealize Operations 7 Advanced (25 OSI Pack)                    | Pack da 25 VM                    | € 3.548,12                    |                                | vRealize Operations 7 Advanced SnS is Required. Original Serial Number w/active SnS required.  |
| VR7-OSTV-OENO-UG-C  | Upgrade: VMware vRealize Operations 7 Standard (25 VM Pack) to vRealize Operations 7 Enterprise (25 OSI Pack)                  | Pack da 25 VM                    | € 13.396,40                   |                                | vRealize Operations 7 Enterprise SnS is Required. Original Serial Number w/active SnS required.  |
| VR7-OSTV25-C  | VMware vRealize Operations 7 Standard (25 VM Pack)   | Pack da 25 VM                    | € 4.553,18                    |                                | This edition of the vRealize Operations provides operations management for vSphere environments. It performs capacity optimization, performance analytics and policy management. It also provides customizable UIs and operations dashboards. It includes part of the VMware vRealize Operations Manager component of the Suite. Sold in 25 VM packs. SnS is required and sold separately.   |
| VS6-DT100VM-C   | VMware vSphere 6 for Desktop (100 VM Pack)   | Pack da 100 VM                   | € 11.662,24                   |                                | SnS Required & Sold Separately.  |
| VS6-ENT-EPL-UG-C  | Upgrade: VMware vSphere 6 Enterprise to vSphere 6 Enterprise Plus for 1 Processor  | Per CPU                          | € 579,94                      |                                | vSphere 6 Enterprise Plus SnS is required and sold separately. Original FAC or Serial Number w/active SnS required.  |
| VS6-EPL-C   | VMware vSphere 6 Enterprise Plus for 1 processor   | Per CPU                          | € 5.091,84                    |                                | SnS is required and sold separately.   |
| VS6-EPL-AK-C  | VMware vSphere 6 Enterprise Plus Acceleration Kit for 6 processors   | Kit                              | € 36.293,17                   |                                | One purchase per customer site. Each vSphere Enterprise Plus AK contains vSphere Enterprise Plus for 6 Processors and 1 instance of vCenter Server Standard. SnS is required. Renewals will be based on then current list SnS prices of the component products in the kit.   |
| VS6-ES-EPL-AK-UG-C  | Upgrade: VMware vSphere 6 Essentials Kit to vSphere 6 Enterprise Plus Acceleration Kit for 6 processors                        | Kit                              | € 19.730,80                   |                                | VMware vSphere 6 Essentials Kit SnS is Required. Original Serial Number w/active SnS required.   |
| VS6-ES-ESPL-UG-C  | Upgrade: VMware vSphere 6 Essentials to vSphere 6 Essentials Plus Kit for 3 hosts (Max 2 processors per host)                  | Kit                              | € 3.128,68                    |                                | vSphere 6 Essentials Plus SnS is required and sold separately. Renewals will be based on the Bundle SnS prices instead of the individual components in the kit.  |
| VS6-ES-STD-AK-UG-C  | Upgrade: VMware vSphere 6 Essentials Kit to vSphere 6 Standard Acceleration Kit for 6 processors                               | Kit                              | € 9.030,80                    |                                | VMware vSphere 6 Essentials Kit SnS is Required. Original Serial Number w/active SnS required.   |
| VS6-ESP-EPL-AK-UG-C   | Upgrade: VMware vSphere 6 Essentials plus Kit to vSphere 6 Enterprise Plus Acceleration Kit for 6 processors                   | Kit                              | € 17.933,20                   |                                | VMware vSphere 6 Essentials plus Kit SnS is Required. Original Serial Number w/active SnS required.  |



| Appendice 4_Lotto 5D<br>Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |   |               |                               |                                |   |
|---|---|---------------|-------------------------------|--------------------------------|---|
| Codice  | Prodotto  | Metrica       | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione   |
| VS6-ESP-KIT-C   | VMware vSphere 6 Essentials Plus Kit for 3 hosts (Max 2 processors per host)  | Kit           | € 5.438,78                    |                                | SnS is required. VMware vSphere Essentials Plus includes vCenter Server Essentials and ESXi for 3 hosts, plus the following features: vCenter agents, Update Manager, Data Protection and High Availability. vSphere Essentials Plus is limited for use on up to 3 hosts and on servers with up to two processors only. The server hosts must be managed by the vCenter Server Essentials edition that is provided with this bundle, and that same vCenter Server Essentials edition cannot be used to manage other server hosts not included with this edition.  |
| VS6-ESP-STD-AK-UG-C   | Upgrade: VMware vSphere 6 Essentials plus Kit to vSphere 6 Standard Acceleration Kit for 6 processors                       | Kit           | € 6.158,92                    |                                | VMware vSphere 6 Essentials plus Kit SnS is Required. Original Serial Number w/active SnS required.   |
| VS6-ESSL-KIT-C  | VMware vSphere 6 Essentials Kit for 3 hosts (Max 2 processors per host)   | Kit           | € 572,18                      |                                | Subscription is required. VMware vSphere Essentials includes vCenter Server Essentials and ESXi for 3 hosts, plus the following features: vCenter agents and Update Manager. vSphere Essentials is limited for use on up to 3 hosts and on servers with up to two processors only. The server hosts must be managed by the vCenter Server Essentials edition that is provided with this bundle, and that same vCenter Server Essentials edition cannot be used to manage other server hosts not included with this edition.   |
| VS6-HYP-EPL-UG-C  | Upgrade: VMware vSphere 6 Hypervisor to vSphere 6 Enterprise Plus for 1 Processor   | Per CPU       | € 2.991,72                    |                                | vSphere 6 Enterprise Plus SnS is required and sold separately. Original FAC or Serial Number w/active SnS required.   |
| VS6-HYP-STD-UG-C  | Upgrade: VMware vSphere 6 Hypervisor to vSphere 6 Standard for 1 Processor  | Per CPU       | € 828,18                      |                                | vSphere 6 Standard SnS is required and sold separately. Original FAC or Serial Number w/active SnS required.  |
| VS6-RBADV25-C   | VMware vSphere 6 Remote Office Branch Office Advanced (25 VM pack)  | Pack da 25 VM | € 6.563,76                    |                                | vSphere Remote Office Branch Office Advanced: SnS Required & Sold Separately. VMware vSphere Remote Office Branch Office Advanced includes 25 VMs of ESXi. Licensed features include vMotion, High Availability, Data Protection and Replication, vShield Endpoint, Fault Tolerance for workloads up to 4-vCPU, Storage vMotion, Host Profiles, Auto-deploy and Distributed Switch. The 25 VM pack can be distributed across multiple sites. A maximum of a single 25 VM pack can be used in a single remote location or branch office. The server hosts can be managed by vCenter Server Foundation or vCenter Server Standard purchased separately. |
| VS6-RBSTD-ADV2-UG-C   | Upgrade: VMware vSphere 6 Remote Office Branch Office Standard to Advanced Conversion (2 VM Pack)                           | Pack da 2 VM  | € 113,42                      |                                | VMware vSphere 6 Advanced for Retail and Branch Offices SnS Required & Sold Separately. Internal use only.  |
| VS6-RBSTD-ADV25-UG-C  | Upgrade: VMware vSphere 6 Remote Office Branch Office Standard (25 VM pack) to Advanced (25VM Pack)                         | Pack da 25 VM | € 1.416,68                    |                                | VMware vSphere 6 Advanced for Remote and Branch Offices SnS Required & Sold Separately.   |
| VS6-RBSTD25-C   | VMware vSphere 6 Remote Office Branch Office Standard (25 VM pack)  | Pack da 25 VM | € 4.373,55                    |                                | vSphere Remote Office Branch Office Standard: SnS Required & Sold Separately. VMware vSphere Remote Office Branch Office Standard includes 25 VMs of ESXi. Licensed features include vMotion, High Availability, Data Protection and Replication, vShield Endpoint, Fault Tolerance for workloads up to 2-vCPU, Storage vMotion. The 25 VM pack can be distributed across multiple sites. A maximum of a single 25 VM pack can be used in a single remote location or branch office. The server hosts can be managed by vCenter Server Foundation or vCenter Server Standard purchased separately.  |
| VS6-STD-C   | VMware vSphere 6 Standard for 1 processor   | Per CPU       | € 1.576,56                    |                                | SnS is required and sold separately.  |
| VS6-STD-8AK-C   | VMware vSphere 6 Standard Acceleration Kit for 8 processors   | Kit           | € 14.889,16                   |                                | One purchase per customer site. Each vSphere Standard AK contains vSphere Standard for 8 Processors and 1 instance of vCenter Server Foundation. SnS is required. Renewals will be based on then current list SnS prices of the component products in the kit.  |
| VS6-STD-AK-C  | VMware vSphere 6 Standard Acceleration Kit for 6 processors   | Kit           | € 17.539,76                   |                                | One purchase per customer site. Each vSphere Standard AK contains vSphere Standard for 6 Processors and 1 instance of vCenter Server Standard. SnS is required. Renewals will be based on then current list SnS prices of the component products in the kit.  |
| VS6-STD-EPL-UG-C  | Upgrade: VMware vSphere 6 Standard to vSphere 6 Enterprise Plus for 1 Processor   | Per CPU       | € 2.383,96                    |                                | vSphere 6 Enterprise Plus SnS is required and sold separately. Original FAC or Serial Number w/active SnS required.   |
| WMD-AACLB-36PT0-C1S   | VMware Content Locker Advanced Add On - Managed Hosting - Per Device - Basic Support - Subscription - 36 Month Prepaid      | Per device    | € 106,27                      |                                | Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.   |
| WMD-AACLP-36PT0-C1S   | VMware Content Locker Advanced Add On - Managed Hosting - Per Device - Production Support - Subscription - 36 Month Prepaid | Per device    | € 110,61                      |                                | Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.  |
| WMD-AACSB-36PT0-C1S   | VMware Content Locker Standard Add On - Managed Hosting - Per Device - Basic Support - Subscription - 36 Month Prepaid      | Per device    | € 65,06                       |                                | Secure distribution and mobile access to enterprise content. 5 GB storage included. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Workspace ONE Managed Hosting subscription. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.  |



| Appendice 4_Lotto 5D  |   |            |                               |                                |  |
|---|---|------------|-------------------------------|--------------------------------|--|
| Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |   |            |                               |                                |  |
| Codice  | Prodotto  | Metrica    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione  |
| WMD-AACSP-36PT0-C1S   | VMware Content Locker<br>Standard Add On - Managed<br>Hosting - Per Device -<br>Production Support -<br>Subscription - 36 Month<br>Prepaid                      | Per device | € 67,24                       |                                | Secure distribution and mobile access to enterprise<br>content. 5 GB storage included. Initial Purchase requires<br>VMware AirWatch Cloud - Managed Hosting<br>Environment Setup, One Time Fee / Environment and a<br>minimum purchase of 3,000 devices. Also requires<br>existing Managed Hosting subscription. Follow on<br>minimum purchase of 25 devices. Technical Support, 24<br>Hour Sev 1 Support -- 7 days a week.  |
| WMD-AARMB-36PT0-C1S   | VMware AirWatch Advanced<br>Remote Management Add On -<br>Managed Hosting - Per Device -<br>Basic Support - Subscription -<br>36 Month Prepaid                  | Per device | € 13,01                       |                                | Advanced Remote Management Add On. Initial purchase<br>requires VMware AirWatch Cloud - Managed Hosting<br>Environment Setup (One Time Fee / Environment) and a<br>minimum purchase of 3,000 devices. Also requires<br>existing Workspace ONE Managed Hosting subscription.<br>Follow on minimum purchase of 25 devices. Technical<br>Support, 12 Hours/Day, per published Business Hours,<br>Mon. thru Fri.   |
| WMD-AARMP-36PT0-C1S   | VMware AirWatch Advanced<br>Remote Management Add On -<br>Managed Hosting - Per Device -<br>Production Support -<br>Subscription - 36 Month<br>Prepaid          | Per device | € 13,88                       |                                | Advanced Remote Management Add On. Initial purchase<br>requires VMware AirWatch Cloud - Managed Hosting<br>Environment Setup (One Time Fee / Environment) and a<br>minimum purchase of 3,000 devices. Also requires<br>existing Workspace ONE Managed Hosting subscription.<br>Follow on minimum purchase of 25 devices. Technical<br>Support, 24 Hour Sev 1 Support -- 7 days a week.   |
| WMD-ABRWB-36PT0-C1S   | VMware Browser Add On -<br>Managed Hosting - Per Device -<br>Basic Support - Subscription -<br>36 Month Prepaid   | Per device | € 52,05                       |                                | Secure mobile browsing with customized settings. Initial<br>purchase requires VMware AirWatch Cloud - Managed<br>Hosting Environment Setup (One Time Fee /<br>Environment) and a minimum purchase of 3,000 devices.<br>Also requires existing Workspace ONE Managed Hosting<br>subscription. Follow on minimum purchase of 25 devices.<br>Technical Support, 12 Hours/Day, per published<br>Business Hours, Mon. thru Fri.   |
| WMD-ABRWP-36PT0-C1S   | VMware Browser Add On -<br>Managed Hosting - Per Device -<br>Production Support -<br>Subscription - 36 Month<br>Prepaid   | Per device | € 54,22                       |                                | Secure mobile browsing with customized settings. Initial<br>purchase requires VMware AirWatch Cloud - Managed<br>Hosting Environment Setup (One Time Fee /<br>Environment) and a minimum purchase of 3,000 devices.<br>Also requires existing Workspace ONE Managed Hosting<br>subscription. Follow on minimum purchase of 25 devices.<br>Technical Support, 24 Hour Sev 1 Support -- 7 days a<br>week.  |
| WMD-ABXAB-36PT0-C1S   | VMware Boxer Add On -<br>Managed Hosting - Per Device -<br>Basic Support - Subscription -<br>36 Month Prepaid   | Per device | € 28,20                       |                                | Secure and manage corporate email through the<br>AirWatch Email Client. Available for Android and Apple<br>iOS. Initial purchase requires VMware AirWatch Cloud -<br>Managed Hosting Environment Setup (One Time Fee /<br>Environment) and a minimum purchase of 3,000 devices.<br>Also requires existing Workspace ONE Managed Hosting<br>subscription. Follow on minimum purchase of 25 devices.<br>Technical Support, 12 Hours/Day, per published<br>Business Hours, Mon. thru Fri. |
| WMD-ABXAP-36PT0-C1S   | VMware Boxer Add On -<br>Managed Hosting - Per Device -<br>Production Support -<br>Subscription - 36 Month<br>Prepaid   | Per device | € 30,36                       |                                | Secure and manage corporate email through the<br>AirWatch Email Client. Available for Android and Apple<br>iOS. Initial purchase requires VMware AirWatch Cloud -<br>Managed Hosting Environment Setup (One Time Fee /<br>Environment) and a minimum purchase of 3,000 devices.<br>Also requires existing Workspace ONE Managed Hosting<br>subscription. Follow on minimum purchase of 25 devices.<br>Technical Support, 24 Hour Sev 1 Support -- 7 days a<br>week.                    |
| WMD-AEPAP-36PT0-C1S   | VMware Workspace ONE<br>Enterprise (Horizon Apps) -<br>Managed Hosting - Production<br>Support - 1 Device -<br>Subscription - 36 Month<br>Prepaid               | Per device | € 278,71                      |                                | Workspace ONE Enterprise (Horizon Apps) includes<br>Workspace ONE Advanced for 1 device, Workspace<br>ONE Intelligence for 1 device, and Horizon Apps<br>Advanced for 1 named user. Minimum initial purchase of<br>25 devices. Technical Support, 24 Hour Sev 1 Support --<br>7 days a week.   |
| WMD-AEVPV-36PT0-C1S   | VMware Workspace ONE<br>Enterprise for VDI (Horizon<br>Enterprise) - Managed Hosting -<br>Production Support - 1 Device -<br>Subscription - 36 Month<br>Prepaid | Per device | € 531,40                      |                                | Workspace ONE Enterprise for VDI (Horizon Enterprise)<br>includes Workspace ONE Advanced for 1 device,<br>Workspace ONE Intelligence for 1 device, and Horizon<br>Enterprise for 1 named user. Minimum initial purchase of<br>25 devices. Technical Support, 24 Hour Sev 1 Support --<br>7 days a week.  |
| WMD-AMAWB-36PT0-C1S   | VMware AirWatch Mobile<br>Application Wrapping Add On -<br>Managed Hosting - Per Device -<br>Basic Support - Subscription -<br>36 Month Prepaid                 | Per device | € 13,01                       |                                | Provide the ability to wrap applications or inject<br>applications with AirWatch security capabilities. Initial<br>purchase requires VMware AirWatch Cloud - Managed<br>Hosting Environment Setup (One Time Fee /<br>Environment) and a minimum purchase of 3,000 devices.<br>Also requires existing Workspace ONE Managed Hosting<br>subscription. Follow on minimum purchase of 25 devices.<br>Technical Support, 12 Hours/Day, per published<br>Business Hours, Mon. thru Fri.      |
| WMD-AMAWP-36PT0-C1S   | VMware AirWatch Mobile<br>Application Wrapping Add On -<br>Managed Hosting - Per Device -<br>Production Support -<br>Subscription - 36 Month<br>Prepaid         | Per device | € 15,19                       |                                | Provide the ability to wrap applications or inject<br>applications with AirWatch security capabilities. Initial<br>purchase requires VMware AirWatch Cloud - Managed<br>Hosting Environment Setup (One Time Fee /<br>Environment) and a minimum purchase of 3,000 devices.<br>Also requires existing Workspace ONE Managed Hosting<br>subscription. Follow on minimum purchase of 25 devices.<br>Technical Support, 24 Hour Sev 1 Support -- 7 days a<br>week.                         |
| WMD-ATELB-36PT0-C1S   | VMware AirWatch Telecom<br>Add On - Managed Hosting -<br>Per Device - Basic Support -<br>Subscription - 36 Month<br>Prepaid                                     | Per device | € 26,03                       |                                | AirWatch Telecom Add On. Initial purchase requires<br>VMware AirWatch Cloud - Managed Hosting<br>Environment Setup (One Time Fee / Environment) and a<br>minimum purchase of 3,000 devices. Also requires<br>existing Workspace ONE Managed Hosting subscription.<br>Follow on minimum purchase of 25 devices. Technical<br>Support, 12 Hours/Day, per published Business Hours,<br>Mon. thru Fri.   |
| WMD-ATELP-36PT0-C1S   | VMware AirWatch Telecom<br>Add On - Managed Hosting -<br>Per Device - Production<br>Support - Subscription - 36<br>Month Prepaid                                | Per device | € 28,20                       |                                | AirWatch Telecom Add On. Initial purchase requires<br>VMware AirWatch Cloud - Managed Hosting<br>Environment Setup (One Time Fee / Environment) and a<br>minimum purchase of 3,000 devices. Also requires<br>existing Workspace ONE Managed Hosting subscription.<br>Follow on minimum purchase of 25 devices. Technical<br>Support, 24 Hour Sev 1 Support -- 7 days a week.   |



| Appendice 4_Lotto 5D<br>Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |  |            |                               |                                |   |
|---|--|------------|-------------------------------|--------------------------------|---|
| Codice  | Prodotto   | Metrica    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione   |
| WMD-AUAEA-36PT0-C1S   | Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise (Horizon Apps) - Managed Hosting - Production Support - 1 Device - Subscription - 36 Month Prepaid               | Per device | € 101,84                      |                                | Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Advanced for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.   |
| WMD-AUAEV-36PT0-C1S   | Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Managed Hosting - Production Support - 1 Device - Subscription - 36 Month Prepaid | Per device | € 348,20                      |                                | Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.  |
| WMD-AUCAP-36PT0-C1S   | Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per Device - Production Support - Subscription - 36 Month Prepaid                           | Per device | € 121,46                      |                                | Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. |
| WMD-AUCSP-36PT0-C1S   | Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per Device - Production Support - Subscription - 36 Month Prepaid                           | Per device | € 60,73                       |                                | Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. |
| WMD-AULCB-36PT0-C1S   | Upgrade: VMware Content Locker Standard Add On to Content Locker Advanced Add On - Managed Hosting - Per Device - Basic Support - Subscription - 36 Month Prepaid                          | Per device | € 45,55                       |                                | Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.  |
| WMD-AULCP-36PT0-C1S   | Upgrade: VMware Content Locker Standard Add On to Content Locker Advanced Add On - Managed Hosting - Per Device - Production Support - Subscription - 36 Month Prepaid                     | Per device | € 47,71                       |                                | Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.  |
| WMD-AUSAP-36PT0-C1S   | Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per Device - Production Support/Subscription - Subscription - 36 Month Prepaid                        | Per device | € 62,03                       |                                | Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. |
| WMD-AUSEA-36PT0-C1S   | Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise (Horizon Apps) - Managed Hosting - Production Support - 1 Device - Subscription - 36 Month Prepaid               | Per device | € 120,79                      |                                | Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Apps Advanced for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.   |
| WMD-AUSEV-36PT0-C1S   | Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Managed Hosting - Production Support - 1 Device - Subscription - 36 Month Prepaid | Per device | € 455,60                      |                                | Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 device, Workspace ONE Intelligence for 1 device, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.  |
| WMD-AWAAP-36PT0-C1S   | VMware Workspace ONE Application Access - Managed Hosting - Per Device - Production Support - Subscription - 36 Month Prepaid  | Per device | € 66,23                       |                                | Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.  |
| WMD-AWOAP-36PT0-C1S   | VMware Workspace ONE Advanced - Managed Hosting - Production Support - 1 device - Subscription - 36 Month Prepaid  | Per device | € 177,09                      |                                | Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.            |
| WMD-AWOSP-36PT0-C1S   | VMware Workspace ONE Standard - Managed Hosting - Production Support - 1 device - Subscription - 36 Month Prepaid  | Per device | € 120,70                      |                                | Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 devices. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.            |





| Appendice 4_Lotto 5D  |   |            |                               |                                |  |
|---|---|------------|-------------------------------|--------------------------------|--|
| Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |   |            |                               |                                |  |
| Codice  | Prodotto  | Metrica    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione  |
| WMU-AACLB-36PT0-C1S   | VMware Content Locker<br>Advanced Add On - Managed<br>Hosting - Per User - Basic<br>Support - Subscription - 36<br>Month Prepaid                              | Per Utente | € 191,31                      |                                | Share, sync, edit and annotate enterprise and user<br>content. 5 GB storage included. Initial purchase requires<br>VMware AirWatch Cloud - Managed Hosting<br>Environment Setup (One Time Fee / Environment) and a<br>minimum purchase of 3,000 users. Also requires existing<br>Workspace ONE Managed Hosting subscription. Follow<br>on minimum purchase of 25 users. Technical Support, 12<br>Hours/Day, per published Business Hours, Mon. thru Fri.                           |
| WMU-AACLP-36PT0-C1S   | VMware Content Locker<br>Advanced Add On - Managed<br>Hosting - Per User -<br>Production Support -<br>Subscription - 36 Month<br>Prepaid                      | Per Utente | € 199,10                      |                                | Share, sync, edit and annotate enterprise and user<br>content. 5 GB storage included. Initial purchase requires<br>VMware AirWatch Cloud - Managed Hosting<br>Environment Setup (One Time Fee / Environment) and a<br>minimum purchase of 3,000 users. Also requires existing<br>Workspace ONE Managed Hosting subscription. Follow<br>on minimum purchase of 25 users. Technical Support, 24<br>Hour Sev 1 Support -- 7 days a week.  |
| WMU-AACSB-36PT0-C1S   | VMware Content Locker<br>Standard Add On - Managed<br>Hosting - Per User - Basic<br>Support - Subscription - 36<br>Month Prepaid                              | Per Utente | € 117,12                      |                                | Secure distribution and mobile access to enterprise<br>content. 5 GB storage included. Initial purchase requires<br>VMware AirWatch Cloud - Managed Hosting<br>Environment Setup (One Time Fee / Environment) and a<br>minimum purchase of 3,000 devices. Also requires<br>existing Workspace ONE Managed Hosting subscription.<br>Technical Support, 12 Hours/Day, per published<br>Business Hours, Mon. thru Fri.  |
| WMU-AACSP-36PT0-C1S   | VMware Content Locker<br>Standard Add On - Managed<br>Hosting - Per User -<br>Production Support -<br>Subscription - 36 Month<br>Prepaid                      | Per Utente | € 121,01                      |                                | Secure distribution and mobile access to enterprise<br>content. 5 GB storage included. Initial purchase requires<br>VMware AirWatch Cloud - Managed Hosting<br>Environment Setup (One Time Fee / Environment) and a<br>minimum purchase of 3,000 devices. Also requires<br>existing Workspace ONE Managed Hosting subscription.<br>Technical Support, 24 Hour Sev 1 Support -- 7 days a<br>week.   |
| WMU-AARMB-36PT0-C1S   | VMware AirWatch Advanced<br>Remote Management Add On -<br>Managed Hosting - Per User -<br>Basic Support - Subscription -<br>36 Month Prepaid                  | Per Utente | € 23,41                       |                                | Advanced Remote Management Add On. Initial purchase<br>requires VMware AirWatch Cloud - Managed Hosting<br>Environment Setup (One Time Fee / Environment) and a<br>minimum purchase of 3,000 users. Also requires existing<br>Workspace ONE Managed Hosting subscription. Follow<br>on minimum purchase of 25 users. Technical Support, 12<br>Hours/Day, per published Business Hours, Mon. thru Fri.  |
| WMU-AARMP-36PT0-C1S   | VMware AirWatch Advanced<br>Remote Management Add On -<br>Managed Hosting - Per User -<br>Production Support -<br>Subscription - 36 Month<br>Prepaid          | Per Utente | € 25,00                       |                                | Advanced Remote Management Add On. Initial purchase<br>requires VMware AirWatch Cloud - Managed Hosting<br>Environment Setup (One Time Fee / Environment) and a<br>minimum purchase of 3,000 users. Also requires existing<br>Workspace ONE Managed Hosting subscription. Follow<br>on minimum purchase of 25 users. Technical Support, 24<br>Hour Sev 1 Support -- 7 days a week.   |
| WMU-ABRWB-36PT0-C1S   | VMware Browser Add On -<br>Managed Hosting - Per User -<br>Basic Support - Subscription -<br>36 Month Prepaid   | Per Utente | € 93,71                       |                                | Secure mobile browsing with customized settings. Initial<br>purchase requires VMware AirWatch Cloud - Managed<br>Hosting Environment Setup (One Time Fee /<br>Environment) and a minimum purchase of 3,000 users.<br>Also requires existing Workspace ONE Managed Hosting<br>subscription. Follow on minimum purchase of 25 users.<br>Technical Support, 12 Hours/Day, per published<br>Business Hours, Mon. thru Fri.   |
| WMU-ABRWP-36PT0-C1S   | VMware Browser Add On -<br>Managed Hosting - Per User -<br>Production Support -<br>Subscription - 36 Month<br>Prepaid   | Per Utente | € 97,60                       |                                | Secure mobile browsing with customized settings. Initial<br>purchase requires VMware AirWatch Cloud - Managed<br>Hosting Environment Setup (One Time Fee /<br>Environment) and a minimum purchase of 3,000 users.<br>Also requires existing Workspace ONE Managed Hosting<br>subscription. Follow on minimum purchase of 25 users.<br>Technical Support, 24 Hour Sev 1 Support -- 7 days a<br>week.  |
| WMU-ABXAB-36PT0-C1S   | VMware Boxer Add On -<br>Managed Hosting - Per User -<br>Basic Support - Subscription -<br>36 Month Prepaid   | Per Utente | € 56,39                       |                                | Secure and manage corporate email through the<br>AirWatch Email Client. Available for Android and Apple<br>iOS. Initial purchase requires VMware AirWatch Cloud -<br>Managed Hosting Environment Setup (One Time Fee /<br>Environment) and a minimum purchase of 3,000 users.<br>Also requires existing Workspace ONE Managed Hosting<br>subscription. Follow on minimum purchase of 25 users.<br>Technical Support, 12 Hours/Day, per published<br>Business Hours, Mon. thru Fri. |
| WMU-ABXAP-36PT0-C1S   | VMware Boxer Add On -<br>Managed Hosting - Per User -<br>Production Support -<br>Subscription - 36 Month<br>Prepaid   | Per Utente | € 60,73                       |                                | Secure and manage corporate email through the<br>AirWatch Email Client. Available for Android and Apple<br>iOS. Initial purchase requires VMware AirWatch Cloud -<br>Managed Hosting Environment Setup (One Time Fee /<br>Environment) and a minimum purchase of 3,000 users.<br>Also requires existing Workspace ONE Managed Hosting<br>subscription. Follow on minimum purchase of 25 users.<br>Technical Support, 24 Hour Sev 1 Support 7 days a week.                          |
| WMU-AEPAP-36PT0-C1S   | VMware Workspace ONE<br>Enterprise (Horizon Apps) -<br>Managed Hosting - Production<br>Support - 1 User - Subscription<br>- 36 Month Prepaid                  | Per device | € 431,09                      |                                | Workspace ONE Enterprise (Horizon Apps) includes<br>Workspace ONE Advanced for 1 user, Workspace ONE<br>Intelligence for 1 user, and Horizon Apps Advanced for 1<br>named user. Minimum initial purchase of 25 users.<br>Technical Support, 24 Hour Sev 1 Support -- 7 days a<br>week.   |
| WMU-AEVP-36PT0-C1S  | VMware Workspace ONE<br>Enterprise for VDI (Horizon<br>Enterprise) - Managed Hosting -<br>Production Support - 1 User -<br>Subscription - 36 Month<br>Prepaid | Per device | € 683,77                      |                                | Workspace ONE Enterprise for VDI (Horizon Enterprise)<br>includes Workspace ONE Advanced for 1 user,<br>Workspace ONE Intelligence for 1 user, and Horizon<br>Enterprise for 1 named user. Minimum initial purchase of<br>25 users. Technical Support, 24 Hour Sev 1 Support -- 7<br>days a week.  |
| WMU-ATELB-36PT0-C1S   | VMware AirWatch Telecom<br>Add On - Managed Hosting -<br>Per User - Basic Support -<br>Subscription - 36 Month<br>Prepaid                                     | Per Utente | € 54,22                       |                                | AirWatch Telecom Add On. Initial purchase requires<br>VMware AirWatch Cloud - Managed Hosting<br>Environment Setup (One Time Fee / Environment) and a<br>minimum purchase of 3,000 users. Also requires existing<br>Workspace ONE Managed Hosting subscription. Follow<br>on minimum purchase of 25 users. Technical Support, 12<br>Hours/Day, per published Business Hours, Mon. thru Fri.  |



| Appendice 4_Lotto 5D<br>Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |  |            |                               |                                |   |
|---|--|------------|-------------------------------|--------------------------------|---|
| Codice  | Prodotto   | Metrica    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione   |
| WMU-ATELP-36PT0-C1S   | VMware AirWatch Telecom Add On - Managed Hosting - Per User - Production Support - Subscription - 36 Month Prepaid   | Per Utente | € 56,39                       |                                | AirWatch Telecom Add On. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Workspace ONE Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.  |
| WMU-AUAEA-36PT0-C1S   | Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise (Horizon Apps) - Managed Hosting - Production Support - 1 User - Subscription - 36 Month Prepaid               | Per device | € 178,40                      |                                | Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.   |
| WMU-AUAEV-36PT0-C1S   | Upgrade: VMware Workspace ONE Advanced to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Managed Hosting - Production Support - 1 User - Subscription - 36 Month Prepaid | Per device | € 431,09                      |                                | Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.  |
| WMU-AUAUP-36PT0-C1S   | Upgrade: VMware Workspace ONE Advanced (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - Production Support - Subscription - 36 Month Prepaid                        | Per device | € 163,79                      |                                | Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.           |
| WMU-AUCAP-36PT0-C1S   | Upgrade: VMware Workspace ONE Application Access to Workspace ONE Advanced - Managed Hosting - Per User - Production Support - Subscription - 36 Month Prepaid                           | Per Utente | € 227,73                      |                                | Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.           |
| WMU-AUCSP-36PT0-C1S   | Upgrade: VMware Workspace ONE Application Access to Workspace ONE Standard - Managed Hosting - Per User - Production Support - Subscription - 36 Month Prepaid                           | Per Utente | € 106,27                      |                                | Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.           |
| WMU-AUCUP-36PT0-C1S   | Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Application Access - Managed Hosting - Per User - Production Support - Subscription - 36 Month Prepaid    | Per device | € 58,16                       |                                | Upgrade to Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. |
| WMU-AUDAP-36PT0-C1S   | Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - Production Support - Subscription - 36 Month Prepaid              | Per device | € 285,90                      |                                | Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.           |
| WMU-AUDSP-36PT0-C1S   | Upgrade: VMware Workspace ONE Application Access (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - Production Support - Subscription - 36 Month Prepaid              | Per device | € 164,44                      |                                | Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.           |
| WMU-AUSAP-36PT0-C1S   | Upgrade: VMware Workspace ONE Standard to Workspace ONE Advanced - Managed Hosting - Per User - Production Support - Subscription - 36 Month Prepaid                                     | Per Utente | € 121,67                      |                                | Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.           |
| WMU-AUSEA-36PT0-C1S   | Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise (Horizon Apps) - Managed Hosting - Production Support - 1 User - Subscription - 36 Month Prepaid               | Per device | € 203,67                      |                                | Workspace ONE Enterprise (Horizon Apps) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Apps Advanced for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.   |
| WMU-AUSEV-36PT0-C1S   | Upgrade: VMware Workspace ONE Standard to VMware Workspace ONE Enterprise for VDI (Horizon Enterprise) - Managed Hosting - Production Support - 1 User - Subscription - 36 Month Prepaid | Per device | € 557,43                      |                                | Workspace ONE Enterprise for VDI (Horizon Enterprise) includes Workspace ONE Advanced for 1 user, Workspace ONE Intelligence for 1 user, and Horizon Enterprise for 1 named user. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.  |



| Appendice 4_Lotto 5D  |  |            |                               |                                |   |
|---|--|------------|-------------------------------|--------------------------------|---|
| Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |  |            |                               |                                |   |
| Codice  | Prodotto   | Metrica    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione   |
| WMU-AUTAP-36PT0-C1S   | Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Advanced - Managed Hosting - Per User - Production Support - Subscription - 36 Month Prepaid      | Per device | € 225,82                      |                                | Upgrade to Workspace ONE Advanced (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. |
| WMU-AUTSP-36PT0-C1S   | Upgrade: VMware Workspace ONE Standard (Per Device) to Workspace ONE Standard - Managed Hosting - Per User - Production Support - Subscription - 36 Month Prepaid      | Per device | € 104,15                      |                                | Upgrade to Workspace ONE Standard (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week. |
| WMU-AUTUB-36PT0-C1S   | Upgrade: VMware AirWatch Telecom Add On Device Based License to User Based License - Managed Hosting - Per User - Basic Support - Subscription - 36 Month Prepaid      | Per Utente | € 31,02                       |                                | Upgrade VMware AirWatch Telecom Add On Device Based License to User Based License Subscription. Minimum initial purchase of 25 users. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.   |
| WMU-AUTUP-36PT0-C1S   | Upgrade: VMware AirWatch Telecom Add On Device Based License to User Based License - Managed Hosting - Per User - Production Support - Subscription - 36 Month Prepaid | Per Utente | € 31,02                       |                                | Upgrade VMware AirWatch Telecom Add On Device Based License to User Based License Subscription. Minimum initial purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.  |
| WMU-AWAAP-36PT0-C1S   | VMware Workspace ONE Application Access - Managed Hosting - Per User - Production Support - Subscription - 36 Month Prepaid  | Per Utente | € 118,72                      |                                | Workspace ONE Application Access (Includes AirWatch). Includes Managed Hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.  |
| WMU-AWOAP-36PT0-C1S   | VMware Workspace ONE Advanced - Managed Hosting - Production Support - 1 user - Subscription - 36 Month Prepaid  | Per device | € 325,99                      |                                | Workspace ONE Advanced (Includes AirWatch). Includes managed hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.            |
| WMU-AWOSP-36PT0-C1S   | VMware Workspace ONE Standard - Managed Hosting - Production Support - 1 user - Subscription - 36 Month Prepaid  | Per device | € 215,37                      |                                | Workspace ONE Standard (Includes AirWatch). Includes managed hosting for AirWatch portion only. IDM remains standard (shared) hosting. Initial purchase requires VMware AirWatch Cloud - Managed Hosting Environment Setup (One Time Fee / Environment) and a minimum purchase of 3,000 users. Also requires existing Managed Hosting subscription. Follow on minimum purchase of 25 users. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.            |
| WSD-AACLB-36PT0-C1S   | VMware Content Locker Advanced - Shared Cloud - Per Device - Basic Support - Subscription - 36 Month Prepaid   | Per device | € 106,27                      |                                | Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.  |
| WSD-AACLP-36PT0-C1S   | VMware Content Locker Advanced - Shared Cloud - Per Device - Production Support - Subscription - 36 Month Prepaid  | Per device | € 110,61                      |                                | Share, sync, edit and annotate enterprise and user content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.  |
| WSD-AACSB-36PT0-C1S   | VMware Content Locker Standard - Shared Cloud - Per Device - Basic Support - Subscription - 36 Month Prepaid   | Per device | € 65,06                       |                                | Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.   |
| WSD-AACSP-36PT0-C1S   | VMware Content Locker Standard - Shared Cloud - Per Device - Production Support - Subscription - 36 Month Prepaid  | Per device | € 67,24                       |                                | Secure distribution and mobile access to enterprise content. 5 GB storage included. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support - 7 days a week.   |
| WSD-AARMB-36PT0-C1S   | VMware AirWatch Advanced Remote Management Add On - Shared Cloud - Per Device - Basic Support - Subscription - 36 Month Prepaid  | Per device | € 13,01                       |                                | Advanced Remote Management. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.   |
| WSD-AARMP-36PT0-C1S   | VMware AirWatch Advanced Remote Management Add On - Shared Cloud - Per Device - Production Support - Subscription - 36 Month Prepaid                                   | Per device | € 13,88                       |                                | Advanced Remote Management. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.  |
| WSD-ABRWB-36PT0-C1S   | VMware Browser Add On - Shared Cloud - Per Device - Basic Support - Subscription - 36 Month Prepaid  | Per device | € 52,05                       |                                | Secure mobile browsing with customized settings. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.  |
| WSD-ABRWP-36PT0-C1S   | VMware Browser Add On - Shared Cloud - Per Device - Production Support - Subscription - 36 Month Prepaid   | Per device | € 54,22                       |                                | Secure mobile browsing with customized settings. Minimum initial purchase of 25 devices. Technical Support, 24 Hour Sev 1 Support -- 7 days a week.   |
| WSD-ABXAB-36PT0-C1S   | VMware Boxer Add On - Shared Cloud - Per Device - Basic Support - Subscription - 36 Month Prepaid  | Per device | € 28,20                       |                                | Secure and manage corporate email through the AirWatch Email Client. Available for Android and Apple iOS. Minimum purchase of 25 devices. Minimum initial purchase of 25 devices. Technical Support, 12 Hours/Day, per published Business Hours, Mon. thru Fri.   |



| Appendice 4_Lotto 5D<br>Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |  |            |                               |                                |  |
|---|--|------------|-------------------------------|--------------------------------|--|
| Codice  | Prodotto   | Metrica    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione  |
| WSD-ABXAP-36PT0-C1S   | VMware Boxer Add On -<br>Shared Cloud - Per Device -<br>Production Support -<br>Subscription - 36 Month<br>Prepaid   | Per device | € 30,36                       |                                | Secure and manage corporate email through the<br>AirWatch Email Client. Available for Android and Apple<br>iOS. Minimum purchase of 25 devices. Minimum initial<br>purchase of 25 devices. Technical Support, 24 Hour Sev<br>1 Support -- 7 days a week. |
| WSD-AINTP-36PT0-C1S   | VMware Workspace ONE<br>Intelligence Add-On for<br>Workspace ONE Standard,<br>Advanced, Enterprise or<br>Enterprise for VDI - Per Device<br>- Production Support -<br>Subscription - 36 Month<br>Prepaid | Per device | € 101,08                      |                                | Minimum initial purchase of 25 devices. Technical<br>Support, 24 Hour Sev 1 Support -- 7 days a week.  |
| WSD-AMAWB-36PT0-C1S   | VMware AirWatch Mobile<br>Application Wrapping Add On -<br>Shared Cloud - Per Device -<br>Basic Support - Subscription -<br>36 Month Prepaid   | Per device | € 13,01                       |                                | Provide the ability to wrap applications or inject<br>applications with AirWatch security capabilities. Minimum<br>initial purchase of 25 devices. Technical Support, 12<br>Hours/Day, per published Business Hours, Mon. thru Fri.                      |
| WSD-AMAWP-36PT0-C1S   | VMware AirWatch Mobile<br>Application Wrapping Add On -<br>Shared Cloud - Per Device -<br>Production Support -<br>Subscription - 36 Month<br>Prepaid   | Per device | € 15,19                       |                                | Provide the ability to wrap applications or inject<br>applications with AirWatch security capabilities. Minimum<br>initial purchase of 25 devices. Technical Support, 24<br>Hour Sev 1 Support -- 7 days a week.   |
| WSD-ATELB-36PT0-C1S   | VMware AirWatch Telecom<br>Add On - Shared Cloud - Per<br>Device - Basic Support -<br>Subscription - 36 Month<br>Prepaid   | Per device | € 26,03                       |                                | AirWatch Telecom Minimum initial purchase of 25<br>devices. Technical Support, 12 Hours/Day, per published<br>Business Hours, Mon. thru Fri.   |
| WSD-ATELP-36PT0-C1S   | VMware AirWatch Telecom<br>Add On - Shared Cloud - Per<br>Device - Production Support -<br>Subscription - 36 Month<br>Prepaid  | Per device | € 28,20                       |                                | AirWatch Telecom Minimum initial purchase of 25<br>devices. Technical Support, 24 Hour Sev 1 Support -- 7<br>days a week.  |
| WSD-AULCB-36PT0-C1S   | Upgrade: VMware Content<br>Locker Standard to Content<br>Locker Advanced - Shared<br>Cloud - Per Device - Basic<br>Support - Subscription - 36<br>Month Prepaid  | Per device | € 45,55                       |                                | Share, sync, edit and annotate enterprise and user<br>content. 5 GB storage included. Minimum initial purchase<br>of 25 devices. Technical Support, 12 Hours/Day, per<br>published Business Hours, Mon. thru Fri.  |
| WSD-AULCP-36PT0-C1S   | Upgrade: VMware Content<br>Locker Standard to Content<br>Locker Advanced - Shared<br>Cloud - Per Device -<br>Production Support -<br>Subscription - 36 Month<br>Prepaid                                  | Per device | € 47,71                       |                                | Share, sync, edit and annotate enterprise and user<br>content. 5 GB storage included. Minimum initial purchase<br>of 25 devices. Technical Support, 24 Hour Sev 1 Support<br>- 7 days a week.  |
| WSU-AACLB-36PT0-C1S   | VMware Content Locker<br>Advanced - Shared Cloud - Per<br>User - Basic Support -<br>Subscription - 36 Month<br>Prepaid   | Per Utente | € 191,31                      |                                | Share, sync, edit and annotate enterprise and user<br>content. 5 GB storage included. Minimum initial purchase<br>of 25 users. Technical Support, 12 Hours/Day, per<br>published Business Hours, Mon. thru Fri.  |
| WSU-AACLP-36PT0-C1S   | VMware Content Locker<br>Advanced - Shared Cloud - Per<br>User - Production Support -<br>Subscription - 36 Month<br>Prepaid  | Per Utente | € 199,10                      |                                | Share, sync, edit and annotate enterprise and user<br>content. 5 GB storage included. Minimum initial purchase<br>of 25 users. Technical Support, 24 Hour Sev 1 Support --<br>7 days a week.   |
| WSU-AACSB-36PT0-C1S   | VMware Content Locker<br>Standard - Shared Cloud - Per<br>User - Basic Support -<br>Subscription - 36 Month<br>Prepaid   | Per Utente | € 117,12                      |                                | Secure distribution and mobile access to enterprise<br>content. 5 GB storage included. Minimum initial purchase<br>of 25 users. Technical Support, 12 Hours/Day, per<br>published Business Hours, Mon. thru Fri.   |
| WSU-AACSP-36PT0-C1S   | VMware Content Locker<br>Standard - Shared Cloud - Per<br>User - Production Support -<br>Subscription - 36 Month<br>Prepaid  | Per Utente | € 121,01                      |                                | Secure distribution and mobile access to enterprise<br>content. 5 GB storage included. Minimum initial purchase<br>of 25 users. Technical Support, 24 Hour Sev 1 Support --<br>7 days a week.  |
| WSU-AARMB-36PT0-C1S   | VMware AirWatch Advanced<br>Remote Management Add On -<br>Shared Cloud - Per User -<br>Basic Support - Subscription -<br>36 Month Prepaid  | Per Utente | € 23,41                       |                                | Advanced Remote Management. Minimum initial<br>purchase of 25 users. Technical Support, 12 Hours/Day,<br>per published Business Hours, Mon. thru Fri.  |
| WSU-AARMP-36PT0-C1S   | VMware AirWatch Advanced<br>Remote Management Add On -<br>Shared Cloud - Per User -<br>Production Support -<br>Subscription - 36 Month<br>Prepaid  | Per Utente | € 25,00                       |                                | Advanced Remote Management. Minimum initial<br>purchase of 25 users. Technical Support, 24 Hour Sev 1<br>Support -- 7 days a week.   |
| WSU-ABRWB-36PT0-C1S   | VMware Browser Add On -<br>Shared Cloud - Per User -<br>Basic Support - Subscription -<br>36 Month Prepaid   | Per Utente | € 93,71                       |                                | Secure mobile browsing with customized settings.<br>Minimum initial purchase of 25 users. Technical Support,<br>12 Hours/Day, per published Business Hours, Mon. thru<br>Fri.  |
| WSU-ABRWP-36PT0-C1S   | VMware Browser Add On -<br>Shared Cloud - Per User -<br>Production Support -<br>Subscription - 36 Month<br>Prepaid   | Per Utente | € 97,60                       |                                | Secure mobile browsing with customized settings.<br>Minimum initial purchase of 25 users. Technical Support,<br>24 Hour Sev 1 Support -- 7 days a week.  |
| WSU-ABXAB-36PT0-C1S   | VMware Boxer Add On -<br>Shared Cloud - Per User -<br>Basic Support - Subscription -<br>36 Month Prepaid   | Per Utente | € 56,39                       |                                | Secure and manage corporate email through the<br>AirWatch Email Client. Available for Android and Apple<br>iOS. Minimum purchase of 25 users. Technical Support,<br>12 Hours/Day, per published Business Hours, Mon. thru<br>Fri.                        |
| WSU-ABXAP-36PT0-C1S   | VMware Boxer Add On -<br>Shared Cloud - Per User -<br>Production Support -<br>Subscription - 36 Month<br>Prepaid   | Per Utente | € 60,73                       |                                | Secure and manage corporate email through the<br>AirWatch Email Client. Available for Android and Apple<br>iOS. Minimum purchase of 25 users. Technical Support,<br>24 Hour Sev 1 Support -- 7 days a week.  |
| WSU-AINTP-36PT0-C1S   | VMware Workspace ONE<br>Intelligence Add-On for<br>Workspace ONE Standard,<br>Advanced, Enterprise or<br>Enterprise for VDI - Per User -<br>Production Support -<br>Subscription - 36 Month<br>Prepaid   | Per Utente | € 162,14                      |                                | Minimum initial purchase of 25 users. Technical Support,<br>24 Hour Sev 1 Support -- 7 days a week.  |
| WSU-ATELB-36PT0-C1S   | VMware AirWatch Telecom<br>Add On - Shared Cloud - Per<br>User - Basic Support -<br>Subscription - 36 Month<br>Prepaid   | Per Utente | € 54,22                       |                                | AirWatch Telecom Minimum initial purchase of 25 users;<br>up to 3 devices per user. Technical Support, 12<br>Hours/Day, per published Business Hours, Mon. thru Fri.   |





| Appendice 4_Lotto 5D<br>Listino DELL Technologies (VMware) - comprensivo di 36 mesi di manutenzione |   |            |                               |                                |  |
|---|---|------------|-------------------------------|--------------------------------|--|
| Codice  | Prodotto  | Metrica    | Prezzo Listino<br>Convenzione | Ordine Minimo<br>/Prerequisiti | Descrizione  |
| WSU-ATELP-36PT0-C1S   | VMware AirWatch Telecom<br>Add On - Shared Cloud - Per<br>User - Production Support -<br>Subscription - 36 Month<br>Prepaid   | Per Utente | € 56,39                       |                                | AirWatch Telecom Minimum initial purchase of 25 users;<br>up to 3 devices per user. Technical Support, 24 Hour Sev<br>1 Support -- 7 days a week.  |
| WSU-AUTUB-36PT0-C1S   | Upgrade: VMware AirWatch<br>Telecom Add On Device Based<br>License to User Based License<br>- Shared Cloud - Per User -<br>Basic Support - Subscription -<br>36 Month Prepaid         | Per Utente | € 31,02                       |                                | Upgrade VMware AirWatch Telecom Device Based<br>License to User Based License Subscription. Minimum<br>initial purchase of 25 users; up to 3 devices per user.<br>Technical Support, 12 Hours/Day, per published<br>Business Hours, Mon. thru Fri. |
| WSU-AUTUP-36PT0-C1S   | Upgrade: VMware AirWatch<br>Telecom Add On Device Based<br>License to User Based License<br>- Shared Cloud - Per User -<br>Production Support -<br>Subscription - 36 Month<br>Prepaid | Per Utente | € 31,02                       |                                | Upgrade VMware AirWatch Telecom Device Based<br>License to User Based License Subscription. Minimum<br>initial purchase of 25 users; up to 3 devices per user.<br>Technical Support, 24 Hour Sev 1 Support -- 7 days a<br>week.                    |