

# *Curriculum Vitae*

*Gian Luigi Albano*

## *Professional Address*

Research and Development

Italian Public Procurement Agency (Consip S.p.A.)

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<http://www.consip.it/on-line/Home/Studieprogetti/UfficioStudi.html>

## *Education*

1999 Post-doctoral Fellowship in Economics, Universite' de Toulouse I, France.

1998 Ph.D. in Economics, Université catholique de Louvain (Belgium)

1995 Master of Arts in Economics, Universite' catholique de Louvain, Belgium

1992 Laurea in Economia Politica (Political Economy, *Summa cum Laude*),  
Universita' Bocconi, Milan, Italy

## *Employment*

2008- Head of Research and Development, Italian Public Procurement Agency  
(Consip S.p.A.)

2007 - 2008 Head of Research, Italian Public Procurement Agency (Consip S.p.A.)

2005 - 2006 Senior Economist, Italian Public Procurement Agency (Consip S.p.A.)

1999 - 2005 Permanent Lecturer, Department of Economics, University College  
London

1995 - 1999 Teacher Assistant, Department of Economics, Universite' catholique de  
Louvain, Belgium

### ***Language Skills***

Italian: Mother tongue

English, French and Spanish: Fluent

### ***Main professional duties***

- Supervision of:
  - ❖ Research activities and internal training program on Public Procurement
  - ❖ Economic assessment of the Agency's procurement strategies
  - ❖ National and International projects (STEPPIN, PEPPOL, EU PP Learning Lab)
- Teaching:
  - ❖ "Master in Public Procurement Management for Sustainable Development" at ITC-ILO (3-day module on the Economics of Public Procurement) (<http://lamp.itcilo.org/masters/proc/index.php?id=1>)
  - ❖ Fondazione "Promo PA"
  - ❖ Italian Higher School of Government (Scuola Superiore della Pubblica Amministrazione)
- Coordination of the Agency's "Innovation Team"

### ***Research and Related Activities***

#### **Published Papers in Refereed Journals**

- "Basi d'Asta nelle Gare per gli Acquisti Pubblici", (2009), *Rivista di Politica Economica*, forthcoming (with N. Dimitri)(in Italian)
- "Bidding for Complex Projects: Evidence for the Acquisitions of IT Services of the Italian Ministry of Economy and Finance", (2009), *Proceedings of the 8<sup>th</sup> International EGOV Conference 2009*, Springer Verlag, forthcoming (with F. Dini and R. Zampino)

- “Regulating Joint Bidding in Public Procurement,” (2009), *Journal of Competition Law and Economics*, forthcoming.
- “A Simple Model of Framework Agreements: Competition and Efficiency,” (2008) *Journal of Public Procurement*.
- “Bid Average Methods in Procurement,” (2006), *Rivista di Politica Economica*, No. I-II, pp. 41-64 (with M. Bianchi and G. Spagnolo)
- “Retaliatory Equilibria in a Japanese Auction for Multiple Objects”, (2006), *Review of Economic Design*, Vol. 10, pp. 1-8 (with F. Germano and S. Lovo)
- “Ascending Auctions for Multiple Objects: The Case for the Japanese Design”, (2006), *Economic Theory*, Vol. 28, pp. 331-355, (with F. Germano and S. Lovo)
- “(All) Equilibria in a Class of Bidding Games”, (2005), *Economics Letters*, **87**, pp. 61-66 (with A. Matros)
- “Bayesian Inference in Repeated English Auctions”, (2004), *Test*, Vol. **13**, No. **1**, pp. 1-19 (with F. Jouneau)
- “Strategic Certification and Provision of Quality”, (2001), *International Economic Review*, Vol. **42**, No. **1**, pp. 267-283 (with A. Lizzeri)
- “A Class of All-Pay Auctions: Equilibrium, Revenue Ranking and Surplus Extraction”, (2001), *Louvain Economic Research*, Vol. **67**, pp. 31-38
- “A Comparison of Standard Multi-Unit Auctions with Synergies”, (2001), *Economics Letters*, **71**, pp. 55-60 (with F. Germano and S. Lovo)
- “Guerra per Bande: l’asta UMTS inglese,” (2000), *Mercato Concorrenza Regole*, N. 3, Dicembre, pp. 523-37 (with B. Bortolotti)

### **Book Chapters**

- “Preventing Collusion in Procurement”, (with P. Buccirossi, G. Spagnolo and M. Zanza), in N. Dimitri, G. Piga and G. Spagnolo (Eds.), *Handbook of Procurement*, Cambridge University Press, 2006.
- “Participation and Reserve Price”, (with N. Dimitri and G. Piga), in N. Dimitri, G. Piga and G. Spagnolo (Eds.), *Handbook of Procurement*, Cambridge University Press, 2006.
- “Procurement Contracting Strategies”, (with G. Calzolari, F. Dini, E. Iossa, G. Spagnolo), in N. Dimitri, G. Piga and G. Spagnolo (Eds.), *Handbook of Procurement Auction Design*, Cambridge University Press, 2006.
- “Information and Tendering Formats”, (with N. Dimitri, R. Pacini G. Spagnolo), in N. Dimitri, G. Piga and G. Spagnolo (Eds.), *Handbook of Procurement*, Cambridge University Press, 2006.

### **Refereeing activity**

*Econometrica, American Economic Review, Review of Economic Studies, RAND Journal of Economics, Journal of Economic Theory, Games and Economic Behavior, Journal of the European Economic Association, International Economic Review, Journal of Public Economics, European Economic Review, International Journal of Industrial Organization, Journal of Industrial Organization, Review of Economic Design, Economica, Economic Journal, Canadian Journal of Economics, Energy Journal, Louvain Economic Review, The European Review of Agricultural Economics, American Joournal of Agricultural Economics, Economics and Philosophy.*

*Reviewer for the National Science Foundation*

*Associate Editor of the Journal of Public Procurement*

### *Awards*

*“Best Full Paper Award”* at the 3<sup>rd</sup> International Public Procurement Conference, Amsterdam, 2008.

### *Invited Talks on Public Procurement (2005-08)*

Skopje, Sofia, The Hague, Paris, Warsaw, Podgoriça, Vienna, Turin, Naples, Florence, Beijing, Brussels.

### *Other Activities*

Expert for SIGMA (joint initiative between OECD and EU) and the European Commission

Local organizer (jointly with Bernardo Bortolotti, Fondazione ENI ‘E. Mattei’ Milan and University of Turin) of three conferences (September 2002/03/04) on **“Auctions and Market Design: Theory, Evidence and Applications.”** The conferences were sponsored by the European Commission as high level conferences (contract number HPCF-2001-00125).

Rome, 11<sup>th</sup> May 2009